

Annual Report 2002

Washington Regional Alcohol Program

A cartoon illustration of a middle-aged man with a friendly expression, wearing a brown cap with a logo and a suit. He is holding the brim of his cap with his right hand.

"Official map of WRAP's winning fight against drunk driving, drugged driving and underage drinking in the Washington-metropolitan area."



A MESSAGE FROM THE CHAIRMAN

When I assumed the role of Chairman of the Washington Regional Alcohol Program (WRAP) beginning in October 2001, I was all too aware of both the sizable shoes I would be filling as well as the task of helping lead this nonprofit organization into its 20th year of fighting impaired driving and underage drinking in the Washington-metropolitan area.

Both of these challenges were formidable but, buoyed by a dedicated Board of Directors, a more than capable, professional staff and a cadre of energetic volunteers, we were poised to take WRAP not just into its 20th year but another step closer to the defeat of drunk driving and teen drinking in Greater Washington.

As "WRAP's coach", I've seen that it is these talented and impassioned players that posted the very impressive numbers seen on the board for WRAP in fiscal year 2001-2002.

On the programmatic front, and in addition to WRAP's core, free services offered to the Washington-metropolitan community (detailed on the following pages), FY 2001-02 witnessed WRAP:

- *corral over three-quarters of a million dollars in grant funding to let all area drivers know that "sobriety checkpoints are back" via WRAP's coordination of the public education component of the region's 2002 Checkpoint Strikeforce campaign;*
- *remove a would-be drunk driver from Greater Washington's roadways every five minutes during the operating hours of WRAP's award-winning SoberRide program;*
- *and usher-in its 10th year and over \$ 36,000 worth of support of area high school student groups promoting alcohol and drug-free lifestyles to their peers via WRAP's 2002 GEICO Student Awards program.*

On the legislative front, it would be an understatement to say that 2002 was a banner year for WRAP in advancing lifesaving public policies to deter impaired driving and underage drinking. In addition to WRAP serving as the Legislative Chair of Maryland's 150-organiza-

tional member Impaired Driving Coalition, WRAP helped lead the fight in successfully championing legislation in Maryland and Virginia's 2002 General Assemblies in the following areas:

- *increase penalties for repeat drunk drivers, disallow open containers of alcohol in motor vehicles, make the too often alcohol-related crime of hit & run a felony and streamline the enforcement of unlawful sales of alcohol to minors in Maryland;*
- *and allow hospital blood tests to be admitted into court in DUI trials as well as allow police additional time to obtain blood and breath tests from suspected drunk drivers in Virginia.*



Nick Champeau, Chairman

Finally, on the administrative front (necessary to better fuel WRAP's programmatic and legislative efforts), WRAP made major strides in maximizing the public and private dollars it raises for its pro-traffic safety and pro-health endeavors. As the accompanying pages of WRAP's independent financial audit attest, in FY 2001-02, WRAP:

- *increased its total revenue by a phenomenal 30-percent;*
- *increased support for its acclaimed SoberRide program by 18-percent;*
- *increased public contributions by seven-percent;*
- *and, most impressive yet, limited its total administrative costs (including fundraising) to just six-percent of WRAP's total expenses.*

In short, WRAP commemorated its 20th year this past year from a position of increased strength, respected standing and unmatched fortitude to not just combat drunk driving, drugged driving and underage drinking in the Washington-metropolitan area – but to defeat the same.

To that end, I thank you for your valued contributions and welcome your support of WRAP's future, lifesaving efforts.

A handwritten signature in black ink, appearing to read "Nick Champeau". The signature is fluid and cursive, written over a light background.

Nick Champeau, WRAP Chairman

Highlights from FY 2001-02 include:

SOBERRIDE®



Called "one of the nation's most successful free cab ride programs for would-be impaired drivers" by WTOP-AM, WRAP's award-winning SoberRide® program provided 2,508 free cab rides home to Greater Washington residents who otherwise may have driven drunk in fiscal year 2001-02. This level of ridership is up nine-percent from just two years ago and for its hours of operation, translates into the removal of a would-be drunk driver from the Washington-metropolitan area's roadways every five minutes in 2001-02. Other highlights from WRAP's SoberRide® program this year include:

- ▶ Removing 174 would-be drunk drivers from local roadways during WRAP's 2001 Halloween SoberRide program – translating to a potential drunk driver removed from Greater Washington's roadways every three minutes during the fall holiday.
- ▶ Providing 1,692 free cab rides home to area residents celebrating the winter holidays with alcohol via WRAP's 2001-02 Holiday SoberRide program.
- ▶ Representing a 23-percent increase in ridership from the previous year, providing 429 SoberRides to Washington-metropolitan area residents during WRAP's 2002 St. Patrick's Day SoberRide offering.



Metropolitan Police Department Asst. Chief William McManus helps launch WRAP's 2001 Halloween SoberRide program.



An outfitted 2002 Mercedes Benz CLK 55 convertible provided by American Service Center helps WRAP promote its St. Patty's Day SoberRide offering in Washington, D.C.'s 2002 St. Patrick's Day parade.

Alexandria Mayor Kerry Donley speaks at WRAP's 2002 St. Patrick's Day news conference.



Virginia State Police Superintendent Col. Gerald Massengill helps kick-off WRAP's 2002 St. Patrick's Day SoberRide program.



Anheuser-Busch's Carol Huebner and John Kaestner (3rd & 4th from l) present WRAP a check for \$ 30,000 to support the organization's SoberRide and other programs. Accepting the donation are WRAP's (l to r) Kurt Erickson, John Undeland and Nick Champeau.



WRAP's Kurt Erickson poses with WUSA-TV's Jan Fox at the launch of WRAP's 2001-02 Holiday SoberRide campaign.



- ▶ And, in an effort that equated to the removal of a would-be drunk driver from local roadways every two-and-a-half minutes, providing 213 SoberRides during WRAP's 2002 Independence Day SoberRide program.

2002 Independence Day SoberRide poster.

ADULT OUTREACH AND ADVOCACY

► Reaching nearly 700 Greater Washington employees via WRAP's Safe And Vital Employees (SAVE) program – an innovative, business-outreach initiative bringing a traffic safety message into the workplace.



MD State Police Trooper 1st Class Marion Iglesias (2nd from l) is joined by his daughter in accepting one of WRAP's 2001 Law Enforcement Awards from (l to r) Washington Redskin great Darrell Green, MPD Lt. Pamela Simms and WUSA-TV's Jan Fox.



WRAP's Robin Black (standing 4th from r) and Kurt Erickson (standing 2nd from r) join (seated l to r) Maryland's Senate President Mike Miller, Jr., Governor Parris Glendening and Speaker of the House Casper Taylor, Jr. in the signing into law of Maryland's 2002 drunk driving bills.



Following a SAVE presentation to the Friendship Heights Rotary Club, WRAP's Emily DeTitta poses with Club President Pino Cicala and club member and WRAP Chairman Nick Champeau.



Members of Greater Washington's law enforcement community gather at WRAP's 2001 Law Enforcement Awards ceremony.



Virginia State Senator Bill Mims (l) presents a 2002 Virginia General Assembly resolution commending WRAP on its 20th anniversary to WRAP's (l to r) Kurt Erickson and Nick Champeau.

► With the help of local dignitaries like Washington Redskin Darrell Green, recognizing eleven Washington-metropolitan area law enforcement professionals via WRAP's 2001 Law Enforcement Awards of Excellence for Impaired Driving Prevention.

► Distributing nearly 2,000 copies of WRAP's 2002 *Corporate Guide to Safe Celebrating and Safe Driving*.

► "Recognizing that summer is the time when most teen traffic deaths occur, WRAP has released ten tips to help parents protect their children," reported the *Prince George's Sentinel* regarding WRAP releasing its web-based, parent-education initiative, "Ten Tips for a Safe Summer" in July 2002.



2002 Corporate Guide to Safe Celebrating and Safe Driving

► And serving as a leader in the 2002 effort to successfully champion legislation to: increase penalties for repeat drunk drivers, disallow open containers of alcohol in motor vehicles and make the too often alcohol-related crime of hit & run a felony in Maryland; and allow hospital blood tests to be admitted into court in DUI trials as well as allow police additional time to obtain blood and breath tests from suspected drunk drivers in Virginia.

YOUTH OUTREACH

- ▶ Reaching nearly 3,300 Washington-metropolitan area high school students with WRAP's interactive, school-based educational initiative, *Alcohol Awareness for Students*.



Members of Falls Church's award-winning George Mason High School's SADD / CADRE club pose with members of the Washington Wizards and Mystics at WRAP's 2002 GEICO Student Awards.

- ▶ Honoring seven Greater Washington high school student groups for their promoting alcohol and drug-free lifestyles to their peers via WRAP's 10th-annual GEICO Student Awards program at the MCI Center in Washington, D.C. in April 2002.

- ▶ Distributing nearly 2,500 copies of WRAP's 2002 *School Resource Guide to Underage Drinking Prevention*.
- ▶ Providing coordinated morning announcements to area high schools as part of WRAP's May 14, 2002 "Moment of Silence" commemorating this country's worst drunk driving crash near Lexington, Kentucky in 1988.



2002 School Resource Guide to Underage Drinking Prevention



WRAP's 2002 GEICO Student Award VIPs gather before the spring ceremony. (Pictured l to r: GEICO Direct's Janice Minshall, Washington Mystics' Tausha Mills, Washington Redskins great Ken Harvey, Washington Wizards' Brendan Haywood, Washington Mystics' Tonya Washington and Tamara Stocks and an "elevated" Z-104's John Nolan.

COMMUNITY OUTREACH

▶ "State to Begin Sobriety Checkpoint Blitz" read *The Washington Post* headline regarding WRAP securing over three-quarters of a million dollars in state grants to coordinate the public education component of the area's 2002 anti-drunk driving campaign, "Checkpoint Strikeforce."



Flanked by Virginia law enforcement professionals, WRAP's Kurt Erickson helps launch Virginia's 2002 "Checkpoint Strikeforce" campaign.

▶ In partnership with George Mason University's Center for the Advancement of Public Health, releasing WRAP's ninth-annual highway safety report, "How Safe are Our Roads?"



George Mason University's Blakely Pomietto, MPH and Dr. David Anderson review the findings of WRAP's 2001 "How Safe are Our Roads?" report.

▶ Having WRAP appointed in 2002 to Virginia Governor Mark Warner's Task Force to Combat Driving Under the Influence of Drugs & Alcohol.

▶ Recognizing 17 of WRAP's public and private partners in the fight against impaired driving and underage drinking via the fall 2001 presentation of the organization's annual WRAPPY Awards.



2001 WRAPPY Award winner Walter Smith (l) poses with NBC4's Jill Sorensen and former WRAP Chairman Lon Anderson.

▶ Raising nearly \$ 3,000 via WRAP's "First Mondays" event at Bethesda's Austin Grill also featuring more than a dozen silent auction items.



U.S. Representative Connie Morella (R-MD) helps AT&T Wireless' Frank Iovino (r) present a \$ 15,000 check to WRAP's Kurt Erickson.

▶ Receiving the NBA's Washington Wizards' 2001-02 Pollin Award for an "exemplary level of dedication to servicing the community."



WRAP's Kurt Erickson (center) joins Arlington County Police Department's Lt. Robert Medeiros and Dep. Chief Rebecca Hackney at the department's 2002 Labor Day sobriety checkpoint.



WRAP's Kurt Erickson accompanied by his son Gus accepts the Washington Wizards' 2001-02 Pollin Award at a center court ceremony with two Washington Wizards Dancers.

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WHO WE ARE

EXECUTIVE COMMITTEE

Nick Champeau
Chair

Washington Area New
Automobile Dealers
Association

John Undeland
Vice Chair
Strat@comm

Leisa Weir

Fred Valentine
Treasurer

Clark Construction

Lon Anderson
Immediate Past Chair
AAA Mid-Atlantic

Vince Burgess
Virginia Department of Motor
Vehicles

Carole Lewis
District of Columbia
Department of Transportation

Ron Lipps
Maryland Highway Safety
Office

BOARD OF DIRECTORS

Jeffrey Becker
Beer Institute

Sylvia Berglie
Exxon Mobil Corporation

Betty Buck-Behney
Buck Distributing Company

Lynne Breaux
Restaurant Association of
Metropolitan Washington

Lt. Patrick Burke
Metropolitan Police
Department

Officer Leo Cabrales
Arlington County Police
Department

Lucy Caldwell
Virginia Department of Health

Lt. Brian Courneya
Loudoun County Sheriff's
Office

Lt. John Crawford
City of Alexandria Police
Department

Sharon Eddy
State Farm Insurance

Dr. Samir Fakhry
Inova Fairfax Hospital

Honorable Douglas Gansler
State's Attorney Montgomery
County

Dana Gigliotti
Prince George's County Police
Department

Cathy Gillen
Strat@comm

Bob Grow
Greater Washington Board of
Trade

Carol Huebner
Anheuser-Busch, Inc.

Dr. Til Jolly
Inova Fairfax Hospital

Alexa Kaufman
AT&T Wireless

Robert Krebs
American Plastics Council

Lt. William "Skip" Lanham
Montgomery County
Department of Police

Jeffrey Levy
LeaseLinc, Inc.

Darrel Longest
Ignition Interlock of Maryland

Kathryn Lusby-Treber
Network of Employees for
Traffic Safety

Dr. Greg Marchand
MedSTAR, Washington Hospital
Center

Ed McCarty
Enterprise Rent-A-Car & Fleet
Services

Susan Morris
Equals Three Communications

John Moulden
National Commission Against
Drunk Driving

Andrew Ockershausen
Comcast SportsNet

George Pakidis
Red Top Cab Company

Paul Pascal
D.C. Association of Beverage
Alcohol Wholesalers

Joseph Rosboschil
David Robertson
Metropolitan Washington
Council of Governments

Jerry Sachs

Barry Scher
Giant Food Inc.

Walter Smith

Jerry Stemle
Fairfax County Police
Department

Christopher Tavarides
Capitol Outdoor/Interior
Displays

Ted Till
GEICO Direct

Robert Washington

WRAP Staff

Kurt Gregory Erickson
President

Emily DeTitta
Program Manager

Robin Black
Office Manager



Founded in 1982, the Washington Regional Alcohol Program (WRAP) is an award-winning, public-private coalition formed to fight drunk driving, drugged driving and underage drinking in the Washington-metropolitan area. Through public education, innovative health education programs and advocacy, WRAP is credited with keeping the metro-Washington area's alcohol-related traffic deaths consistently lower than the national average. Area residents, however, may best know WRAP via the organization's popular free cab ride service for would-be drunk drivers, *SoberRide*.

**Washington Regional Alcohol Program
(WRAP)**

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Report of Independent Certified Public Accountants on Compliance and on Internal Control over Financial Reporting Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Board of Directors
Washington Regional Alcohol Program, Inc.

We have audited the financial statement of Washington Regional Alcohol Program, Inc. as of and for the year ended September 30, 2002, and have issued our report thereon dated December 4, 2002. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether Washington Regional Alcohol Program, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Internal Control over Financial Reporting

In planning and performing our audit, we considered Washington Regional Alcohol Program, Inc.'s internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weakness. However, we noted other matters involving the internal controls over financial reporting, which we have reported to management of Washington Regional Alcohol Program, Inc. in a separate letter dated December 4, 2002.

This report is intended solely for the information and use of the Board of Directors, management, others within the organization and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Linton, Shafer & Company, P.A.
December 4, 2002

A B C D E INTEREST

Report of Independent Certified Public Accountants on Financial Statements and Supplementary Schedule of Expenditures of Federal Awards

1 Board of Directors

Washington Regional Alcohol Program, Inc.

2 We have audited the accompanying combined statement of financial position of Washington
Regional Alcohol Program, Inc. (a nonprofit organization) as of September 30, 2002 and 2001,
and the related statements of activities, changes in net assets, cash flows and functional expenses for
the years then ended. These financial statements are the responsibility of the Organization's
management. Our responsibility is to express an opinion on these financial statements based on our
audits.

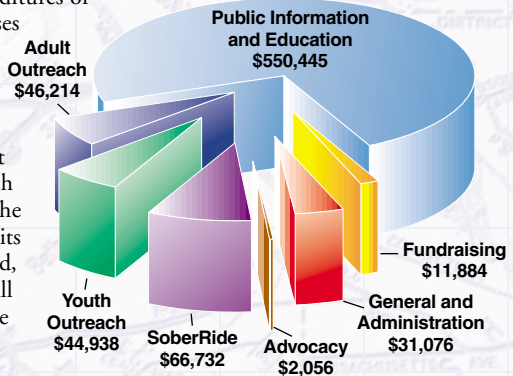
3 We conducted our audits in accordance with auditing standards generally accepted in the United
States of America and the standards applicable to financial audits contained in *Government
Auditing Standards*, issued by the Comptroller General of the United States. Those standards
require that we plan and perform the audits to obtain reasonable assurance about whether the
combined financial statements are free of material misstatement. An audit includes examining,
4 on a test basis, evidence supporting the amounts and disclosures in the combined financial
statements. An audit also includes assessing the accounting principles used and significant estimates
made by management, as well as evaluating the overall financial statement presentation. We believe
that our audits provide a reasonable basis for our opinion.

5 In our opinion, the combined financial statements referred to above present fairly, in all material
respects, the financial position of Washington Regional Alcohol Program, Inc. as of September
30, 2002 and 2001, and the changes in net assets and cash flows for the years then ended in
conformity with accounting principles generally accepted in the United States of America.

6 In accordance with *Government Auditing Standards*, we have also issued a report dated December 4,
2002 on our consideration of the Organization's internal control over financial reporting and on
our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That
report is an integral part of an audit performed in accordance with *Government Auditing Standards*
and should be read in conjunction with this report in considering the results of our audit.

7 Our audits were performed for the purpose of forming an opinion on the financial statements of
Washington Regional Alcohol Program, Inc., taken as a whole.

8 The accompanying schedule of expenditures of
Federal awards is presented for purposes
of additional analysis as required by
U.S. Office of Management and
Budget Circular A-133, *Audits of States,
Local Governments, and Non-Profit
Organizations*, and is not a required part
of the basic financial statements. Such
information has been subjected to the
auditing procedures applied in the audits
of the combined financial statements and,
9 in our opinion, is fairly stated, in all
material respects, in relation to the
financial statements taken as a whole.



Linton, Shafer & Company, P.A.

December 4, 2002

Statements of Financial Position

September 30,

2002

2001

Assets

Current Assets

Cash	\$132,283	\$ 42,994
Accounts receivable	14,848	48,589
Grants receivable	521,615	-
Pledges receivable	-	150,000
Prepaid expenses	6,399	1,094
Total Current Assets	<u>675,145</u>	<u>242,677</u>

Property and equipment	8,940	9,778
Less: accumulated depreciation	3,023	6,686
Property and equipment, net	<u>5,917</u>	<u>3,092</u>

Total Assets \$681,062 \$245,769

Liabilities and Net Assets

Current Liabilities

Accounts payable	\$197,892	\$5,116
Accrued revenue	342,342	-
Accrued expenses	4,466	2,462
Deferred income	1,000	-
Total Current Liabilities	<u>545,700</u>	<u>7,578</u>

Net Assets

Unrestricted	<u>135,362</u>	<u>238,191</u>
Total Net Assets	<u>135,362</u>	<u>238,191</u>

Total Liabilities and Net Assets \$681,062 \$245,769

Statements of Activities and Changes in Net Assets

For the years ended September 30,

2002

2001

Revenue

Grants	\$290,103	\$194,425
Checkpoint strikeforce grant	330,830	-
NCADD	4,031	-
Contributions	147,375	137,915
In-kind contributions	23,700	282,900
Miscellaneous	4,005	475
Interest	472	846

Total Revenue 800,516 616,561

Net assets released from restrictions - 150,000

Total unrestricted revenue and reclassifications 800,516 766,561

Expenses

Program services		
Public information and education	550,445	399,248
Advocacy	2,056	1,140
Adult outreach	46,214	45,695
Youth outreach	44,938	46,397
SoberRide	66,732	65,949
Total program services	<u>710,385</u>	<u>558,429</u>

Support services

Management and general	31,076	43,566
Fundraising	11,884	10,993

Total Expenses 753,345 612,988

Change in unrestricted net assets 47,171 153,573

Changes in temporarily restricted net assets

Temporarily restricted revenues and other support		
Restrictions satisfied by passage of time	-	(150,000)

Change in temporarily restricted net assets - (150,000)

Change in net assets 47,171 3,573

Net assets at beginning of year, as previously reported 238,191 234,618

Prior period adjustment (150,000) -

Net assets at beginning of year, restated 88,191 234,618

Net assets at end of year \$135,362 \$238,191

Washington Regional Alcohol Program, Inc.
Schedule of Functional Expenses

For the year ended September 30, 2002 (with comparative totals for 2001)

	Program Services						Supporting Services			Total 2002	Total 2001
	Public Info. and Education	Adult Outreach	Youth Outreach	SoberRide	Advocacy	Total	General and Admin.	Fundraising	Total		
Direct Expenses											
Salaries and related expenses	\$ 45,800	\$32,561	\$23,399	\$ -	\$ -	\$101,760	\$47,162	\$10,320	\$57,482	\$159,242	\$141,465
Supplies	5,865	75	374	-	56	6,370	-	-	-	6,370	5,092
Rent - office	-	-	-	-	-	-	13,995	-	13,995	13,995	9,977
Rent - equipment	-	-	-	-	-	-	967	-	967	967	2,631
Consultants	384,974	-	-	-	-	384,974	-	-	-	384,974	21,155
Conferences and meetings	530	150	7,743	-	-	8,423	-	-	-	8,423	15,197
Other direct	22,382	517	557	23,700	-	47,156	1,263	-	1,263	48,419	13,878
SoberRide - cab fares	-	-	-	36,414	-	36,414	-	-	-	36,414	48,369
Public service announcements	-	-	-	-	-	-	-	-	-	-	259,200
Printing	22,137	6,402	6,517	-	-	35,056	85	1,025	1,110	36,166	35,526
Accounting and auditing	165	-	-	2,251	102	2,518	12,536	400	12,936	15,454	13,475
Postage	4,738	935	1,663	-	24	7,360	830	100	930	8,290	7,528
Travel and lodging	4,815	355	267	-	1,549	6,986	630	39	669	7,655	5,696
Meals and entertainment	8,985	-	-	-	70	9,055	402	-	402	9,457	1,293
Telephone	1,282	1,018	1,021	4,367	255	7,943	843	-	843	8,786	26,914
Interest	-	-	-	-	-	-	37	-	37	37	229
Insurance	-	-	-	-	-	-	1,055	-	1,055	1,055	977
Miscellaneous	1,118	-	-	-	-	1,118	5,400	-	5,400	6,518	3,111
Depreciation	-	-	-	-	-	-	1,123	-	1,123	1,123	1,275
Total direct expenses	502,791	42,013	41,541	66,732	2,056	655,133	86,328	11,884	98,212	753,345	612,988
Allocation of indirect expenses	47,654	4,201	3,397	-	-	55,252	(55,252)	-	(55,252)	-	-
Totals	\$550,445	\$46,214	\$44,938	\$66,732	\$2,056	\$710,385	\$31,076	\$11,884	\$42,960	\$753,345	\$612,988

The accompanying notes are an integral part of these statements.

Washington Regional Alcohol Program, Inc.

Statements of Cash Flows

For the years ended September 30,

	2002	2001
Cash flows from operating activities:		
Change in net assets	\$ 47,171	\$ 3,573
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities		
Depreciation expense	1,123	1,275
Prior period adjustment	(150,000)	-
Changes in other assets and liabilities		
Accounts receivable	33,789	-
Grants receivable	(521,615)	(16,865)
Prepaid expenses	(5,305)	(468)
Pledges receivable	150,000	12,535
Accounts payable	192,777	(2,694)
Accrued revenue	342,342	-
Accrued expenses	2,004	(678)
Deferred income	1,000	-
Net cash provided by (used in) operating activities	93,286	(3,322)
Cash flows from investing activities:		
Purchase of equipment	(3,997)	(1,307)
Net cash used in financing activities	(3,997)	(1,307)
Net increase (decrease) in cash	89,289	(4,629)
Cash, beginning of year	42,994	47,623
Cash, end of year	\$132,283	\$42,994
Cash paid for interest expense	\$37	\$229
Cash paid for income taxes	\$ -	\$ -

CORPORATE CONTRIBUTORS

October 1, 2001 to September 30, 2002

The Chairman's Club

(\$10,000 and over)

- Anheuser-Busch and Local Distributors
- AT&T Wireless
- Enterprise Rent-A-Car
- GEICO Direct

Corporate Platinum

(\$5,000 to \$9,999)

- Exxon Mobil Corporation
- Washington Area New Automobile Dealers Association

Corporate Gold

(\$1,000 to \$4,999)

- American Plastics Council
- Beer Institute
- Capital One
- Coors Brewing
- Diageo
- Equals 3 Communications
- Giant Food Inc.
- Interstate Worldwide Relocation
- MCI Center
- Miller Brewing Company
- PAS Systems International
- Perch Associates
- Safeway Inc.
- The Washington Post
- United Way designations
- USAA

Corporate Silver

(\$500 to \$999)

- AAA Mid-Atlantic
- Austin Grill
- Fado
- Murphy's Grand Irish Restaurant
- The Hartford
- UPN 20

Corporate Bronze

(\$100 to \$499)

- Billy Martin's Tavern
- Construction Specifications Institute
- Dubliner Restaurant
- E.A. Green & Associates
- Irelands Four Courts
- Irish Times Restaurant
- McKeever's Pub
- Nautilus Communications
- Pascal & Weiss
- Pat Troy's Restaurant & Pub
- West*Group Properties

Thanks to our public partners:

- District of Columbia Department of Transportation
- Maryland Highway Safety Office
- Virginia Department of Motor Vehicles



Notes to Financial Statements

1. NATURE OF BUSINESS

The Washington Regional Alcohol Program, Inc., incorporated in December of 1982 under the laws of the State of Maryland, is a nonprofit community-based coalition of business, government and community groups formed to combat drunk driving and underage drinking in the Washington, D.C. metropolitan area by increasing the public awareness of their hazards through media broadcastings and publications.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Washington Regional Alcohol Program, Inc. have been prepared on the accrual basis. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Financial Statement Presentation - The financial statement presentation follows the recommendations of Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations". Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted Net Assets - net assets that are not subject to donor imposed stipulations.

Temporarily Restricted Net Assets - net assets subject to donor imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently Restricted Net Assets - net assets subject to donor imposed stipulations that they be maintained permanently by the Organization to use all or part of the income earned on any related investments for general or specific purposes.

Revenue recognition - Revenue is generated primarily through private sector contributions and public grant programs. The grant programs are sponsored by federal, state and local governments and are used to reimburse the Organization for labor and administrative costs incurred to conduct programs aimed at reducing alcohol-related fatalities and underage drinking.

Property and Equipment - Property and equipment is recorded at cost or, if donated, at the estimated fair market value upon receipt with a capitalization threshold of \$500. Depreciation of property and equipment is provided on the straight-line method over the estimated useful life of five years.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Accounts Receivable - The Organization considers accounts receivable to be fully collectible. Accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when the determination is made.

Contributions - In accordance with SFAS No. 116, contributions received are recorded as unrestricted or temporarily restricted support depending on the existence or nature of any donor restrictions. Under SFAS No. 116, contributions are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the time restriction. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

3. CONTRIBUTED SERVICES

A substantial number of unpaid volunteers have made significant contributions of their time to various programs. The value of these services is not reflected in these statements since it is not susceptible to measurement or valuation.

Donated materials and equipment are reflected as contributions in the accompanying statements at their estimated values at the date of receipt. During the year, donated services and goods recognized were \$23,700 and \$282,900 for 2002 and 2001, respectively.

4. INCOME TAXES

The Washington Regional Alcohol Program, Inc. is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. As such, it is exempt from income taxes on all but unrelated business income. The Organization has not received any notice from the Internal Revenue Service, which would affect its status as an exempt, charitable organization.

5. FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

6. COSTS SUBJECT TO AUDIT

All federal awards, whether received directly or indirectly, are subject to audit. Since its formation, the organization has not been informed of any unallowed costs. Management is of the opinion that adjustments, if any, resulting from past or future audits will not have a material effect on the financial statements.

7. LINE OF CREDIT

In 2001, the Organization renewed its line of credit for up to \$15,000 with a local financial institution. The line of credit is payable on demand, with a variable interest rate (equal to the prime rate plus one percentage point) with the initial interest rate being 9.5%. There were no draw down of funds for either years ended September 30, 2002 and 2001.

8. COMMITMENTS

In November 2001, the Organization signed an

agreement to sub-lease space from Renaissance Worldwide Professionals, Inc. through January 31, 2006. The rent is based on the square footage occupied by the Organization, currently 967 square feet at approximately \$18 per square foot. The rate increases by six percent annually over prior year's base rent.

The Organization leases a postage meter under an operating lease for \$58 per month expiring in February 2006.

Future minimum rental payments required under WRAP's operating leases are as follows:

2003	\$18,879
2004	\$19,970
2005	\$21,126
2006	\$21,888
2007	\$ -

Rent expense for the years ended September 30, 2002 and 2001 were \$13,995 and \$9,977, respectively.

9. CONCENTRATION OF CREDIT RISK

The Organization has cash balances in a bank in excess of amounts federally insured. The uninsured balances at September 30, 2002 totaled approximately \$97,596. The Organization maintains its cash with a high quality financial institution, which the Organization believes limits these risks.

10. RETIREMENT PLAN

Employees of the Organization are included, on a voluntary basis, in a contributory tax-deferred annuity plan administered by the Organization. The Plan was established on September 1, 2002. Contributions by the Organization aggregated to \$8,118 for 2002.

11. PRIOR PERIOD ADJUSTMENT

Pledges receivable that were booked in the prior year are now deemed uncollectible as it was a "use-or-lose" in-kind gift that was limited in the year in which it was given.

This adjustment decreased retained earnings in the amount of \$150,000 and decreased pledges receivable \$150,000.