



WRAP

Washington Regional Alcohol Program (WRAP)

WRAP is a public-private partnership working to prevent drunk driving and underage drinking in the Washington - metropolitan region



HIGHLIGHTS
2002-2007



WRAP

Founded in 1982...

...the Washington Regional Alcohol Program (WRAP) is an award-winning public-private partnership working to prevent drunk driving and underage drinking in the Washington-metropolitan area. Through public education, innovative health education programs and advocacy, WRAP is credited with keeping the metro-Washington area's alcohol-related traffic deaths consistently lower than the national average. WRAP, however, may best be known to area residents via the organization's popular free cab ride service for would-be drunk drivers, SoberRide®.

Washington Regional Alcohol Program (WRAP)

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This report contains highlights of the Washington Regional Alcohol Program's (WRAP) efforts to prevent drunk driving and underage drinking in the Washington-metropolitan area between October 1, 2002 through September 30, 2007.

Message from the Chairman



Janice Minshall
WRAP Chairman,
2005 - 2007

The period of October 1, 2002 through September 30, 2007 - with the organization's highlights therein contained in the following pages - was a period of both great growth and success for the Washington Regional Alcohol Program (WRAP).

On the growth front, the last five years bore witness to WRAP evolving from a \$800,000 charitable organization to a nearly three-million dollar *leader* in the effort to prevent drunk driving and underage drinking in the Washington-metropolitan area.

On the success front, WRAP demonstrated an unparalleled ability to both harness the aforementioned public and private support and maximize the same resulting in safer roads for all of us as best exemplified by both WRAP helping to usher two consecutive years of declining alcohol-related traffic fatalities, crashes and injuries throughout Greater Washington (2004 & 2005 [2006 data not yet available]) as well as WRAP (and its programs like *SoberRide*) being credited for the Washington-metro area having a lower percentage of all traffic deaths classified as alcohol-related (25.4%, 2005) than that at the national level (38.9%, 2005).

In addition and whether its via the implementation of its *SoberRide* program, the region's annual *Checkpoint Strikeforce* campaign or its own youth-based programs and services, WRAP has also proved to be a more than effective steward of its funding as independently conducted audit statements on the nonprofit organization demonstrate that nearly 98-percent of WRAP's funding goes to the very programs highlighted in this publication and an impressive, only 2.3-percent to administrative and or fundraising expenses.

The fact that the following pages of WRAP highlights over the last five years were largely accomplished by a three-person, dedicated and professional staff is, perhaps, WRAP's most admirable attribute.

As 2007 also marks WRAP's 25th year in fighting both drunk driving and underage drinking in the Washington-metropolitan area, I can only hope that the following, recent achievements by WRAP will motivate all of us to remain vigilant in combating both drunk driving and teen drinking so that, 25 years from now, such issues are less tragic and more historic.

Janice Minshall
WRAP Chairman, 2005 - 2007

Nick Champeau
WRAP Chairman,
2001 - 2003



John Undeland
WRAP Chairman,
2003 - 2005



HIGHLIGHTS

Youth Outreach



Attendees at WRAP's 2007 GEICO Student Awards at the Verizon Center's Acela Club in Washington, D.C.

- **Alcohol Awareness for Students**

WRAP's multi-media outreach program using an interactive PowerPoint presentation, video and Fatal Vision Goggles to educate teenagers and young adults about the dangers and consequences of underage drinking and drunk driving reached nearly 25,000 high school and college students throughout Greater Washington.

- **GEICO Student Awards**

Celebrating its 15th year in 2007, WRAP, with partner GEICO, reached the milestone in 2007 of over \$ 50,000 awarded to Greater Washington high school student groups through the annual hosting of this regional competition recognizing local youth in promoting alcohol and drug-free lifestyles to their peers.

- **School Resource Guide to Preventing Underage Drinking**

More than 12,000 copies of WRAP's annual, 12-page educational guide on the Washington-metropolitan area's underage drinking laws and consequences as well as related facts, statistics and suggested school club activities were distributed to local students.



Washington Mystic players Kaayla Chones and Muriel Page (seated, l to r) sign autographs for students at WRAP's 2005 GEICO Student Awards.



WRAP Chairman Janice Minshall (r) poses with members of James Madison High School's SADD Club at WRAP's 2006 GEICO Student Awards.

In the News... 2002



Free cab service makes for a happy Halloween

By CLARISSA SPASYK
Special Contributor

The region's free cab service for would-be drunken drivers had its most successful Halloween yet on Thursday at a jam-packed Washington Regional Alcohol Program's Sobriety Center.

Last year, 174 cab rides were given, and this year, 2004 sobriety center provided a total of 1,000 cab rides to help prevent drunk driving. The program, which has been in place since 1998, is a free service for anyone who is over 21 and has a valid driver's license. The program is available to anyone who is over 21 and has a valid driver's license. The program is available to anyone who is over 21 and has a valid driver's license.

Since SobrietyCenter's inception in 1998, more than 18,000 free rides have been provided to non-alcohol-impaired drivers.

Most calls during the last 30 days were for rides home from the District of Columbia, Loudoun and Fairfax counties. Drivers fill out a number when riding or SobrietyCenter.

Typing in a number for SobrietyCenter, which is available 24 hours a day, 7 days a week, for the name of the passenger, address, final destination and phone number.

Calls are not made if they are 21 or older, year 21 and over, or if the driver is not a Washington resident since SobrietyCenter will not give rides to underage drinkers.

The high drinking age in Washington, D.C., Maryland and Virginia is 21 and older," he said.

Underage passengers are required to pay. Average week rate for a cab is about \$100. The rate for regular cabs on a holiday, however, is about \$150.

But the City of Arlington driver sobriety center has given free rides to drinkers the past several holidays.

The 35-year-old Arlington cab driver said he's glad to help anyone who needs a ride home. He's glad to help anyone who needs a ride home.

Since 1998, the number of alcohol-impaired drivers who have been arrested has increased by 100 percent.

Ten Tips for a Safe Summer

As a means of combating both teen drinking and impaired driving during that time of year when the greatest number of teen traffic deaths occur, WRAP continued issuing its annual, parent-education initiative, "Ten Tips for a Safe Summer."

Moment of Silence

Held each spring as a means of calling attention to the perils of drunk driving, WRAP continued to coordinate the provision of morning announcements to Greater Washington's high schools calling for a "Moment of Silence" in commemorating this country's worst drunk driving crash occurring near Lexington, Kentucky on May 14, 1988.

- Other WRAP youth outreach initiatives in the Washington-metro area included WRAP: producing an anti-underage drinking television campaign broadcast throughout Prince George's County, Maryland in the summer of 2003; conducting a telephone survey of area youth that same summer on their attitudes and behaviors pertaining to alcohol use; and serving as a co-sponsor of Greater Washington's public service announcement campaign calling for safety during the 2005 prom season, "Operation Party Safe."



HOT 99.5's Mark Kaye and Kris Gamble at the 2005 launch of Greater Washington's "Operation Party Safe" co-sponsored by WRAP.



Students at WRAP's 2006 GEICO Student Awards participate in a group dance.



WRAP Program Manager Apryl Lomax Apryl Lomax conducts a WRAP Alcohol Awareness for Students presentation.

2003

VIRGINIA & metro
CRACKING DOWN

New ad campaign targets male drivers

Authorities beef up DUI checkpoints

The Washington Post

Md. Senate 'Puts Teeth' in Drunken Driving Bill

...the Senate passed a bill that would require drivers to be taken to a hospital if they are arrested for drunk driving and their blood alcohol content is 0.15 or higher. The bill also would require the state to pay for the medical care of such drivers.

WASHINGTON BUSINESS JOURNAL

GOOD WORKS

April 8, 2003

Sober rides, donations doled out for WRAP

The Washington Regional Alcohol Program (WRAP) offered free taxi rides home as part of its 2003 St. Patrick's Day SoberRide, held March 14 at Duke Inn Restaurant & Pub. New companies made significant donations. The Washington Area New Automobile Dealers Association donated \$2,000, and AERF.com donated \$1,000 to WRAP. WRAP President Earl Erickson accepts \$173,420.00 donation from Lenore Conroy, co-chair, and Alex Kaufman.

HIGHLIGHTS

Adult Outreach



Then Virginia Governor Mark Warner addresses the many attendees at WRAP's 2002 Law Enforcement Awards ceremony. (Photo courtesy of Virginia's Governor's Office)

- **SoberRide®**

Hailed in the July 18, 2005 *Washington Post* editorial, "Fewer Drunk Drivers" as an initiative which could be presumed to have "prevented hundreds - if not thousands - of crashes, injuries and death," WRAP's free cab ride service to prevent drunk driving, *SoberRide*, provided nearly 19,000 free cab rides home to would-be drunk drivers in the Greater Washington area. Since 1993, WRAP's *SoberRide* program has removed 37,835 would-be drunk drivers from area roadways with over half of that ridership occurring in the last five years, alone. (See www.soberride.com)

- **Safe And Vital Employees (SAVE)**

Continued to reach thousands of employees in the Washington-metropolitan area with WRAP's Safe And Vital Employees (SAVE) program - an innovative, business outreach offering bringing traffic safety to the workplace while helping to educate employees on the dangers of drunk driving on both a personal and professional level.



Arlington County Police Department's award winner Sgt. Michael Watson with (l to r) WUSA-TV's Jan Fox, FOX 5 DC's Melanie Alnwick, Metropolitan Police Department Lt. Pamela Simms and Prince George's County Police Chief Melvin High at WRAP's 2003 Law Enforcement Awards.



WRAP Board members Assistant Chief Patrick Burke with the Metropolitan Police Department (MPD) (l) and Lon Anderson with AAA Mid-Atlantic (r) flank then MPD Assistant Chief Ronald Monroe at the launch of WRAP's 2002 Halloween SoberRide campaign.



Prince George's County Police Chief Melvin High (at podium) helps kick-off WRAP's 2003 Holiday SoberRide campaign.

2004

The Washington Post
METRO
In Brief
THE REGION

Drunk Driver Alert on Super Bowl Sunday
Washington area police agencies plan a heavy presence on the roads on Super Bowl Sunday—a day considered one of the deadliest of the year by drunken driver activists.
"If you're going to be in a traffic crash, there's a 60 percent chance it's caused by a drunk driver this Sunday than any other Sunday during the year," said Ron Gregory Erickson, president of the Washington Regional Alcohol Program, an anti-drunk driving coalition.
According to the National Highway Traffic Safety Administration, 89 percent of the 17,000 driver traffic fatalities nationwide on Super Bowl Sunday in 2002 were alcohol related. That compares with 97 percent during the New Year's Day holiday weekend.
D.C. police plan to set up sobriety checkpoints, pay officers overtime to pull over drivers and send lawbreaker offenders to jail.
State police in Northern Virginia also plan to pay troopers overtime Sunday to focus on catching drunken drivers, Sgt. Wallace Desautels said.
"The Maryland State Police plan to concentrate on areas with high rates of alcohol-related traffic accidents," said Sgt. Thomas Rios, a spokesman.

SUPPLEMENTAL SECTION B
VIRGINIA & metro
Letter from the DA: 3 page
Byline: 1-13

Drunken-driving laws getting stricter

Legislation to raise the legal blood alcohol limit from 0.10 to 0.08 percent will take effect in Virginia on July 1, 2004. The new law will also increase the penalties for drivers who are caught with a blood alcohol level between 0.08 and 0.10 percent. The new law will also increase the penalties for drivers who are caught with a blood alcohol level of 0.10 percent or higher. The new law will also increase the penalties for drivers who are caught with a blood alcohol level of 0.10 percent or higher.

- **Law Enforcement Awards of Excellence for Impaired Driving Prevention**

Celebrating its tenth year in 2007, WRAP's Law Enforcement Awards of Excellence for Impaired Driving Prevention annually honored law enforcement officers in the Greater Washington area for their work in impaired driving prevention.

- **Corporate Guide to Safe Driving and Safe Celebrating**

Over 7000 copies of WRAP's annual, 12-page, at-a-glance reference on the Washington-metropolitan area's drunk driving laws, related facts, statistics and party tips were distributed to area business and military professionals.

- Other WRAP adult outreach initiatives in the Washington-metro area included WRAP both: hosting Maryland's annual Impaired Driving Enforcement Awards in 2005, 2006 and 2007 recognizing that state's law enforcement for going above and beyond the call of duty in combating drunk driving; as well as annually participating in area health fairs reaching thousands of Greater Washington area employees with information on both drunk driving and underage drinking.



Maryland Highway Office staffers (l to r) Tish Galloway, Joyce Kregelka and Joy Marowski getting ready for WRAP's hosting of the 2007 Maryland Impaired Driving Enforcement Awards.



Maryland Attorney General Doug Gansler at WRAP's 2006 Law Enforcement Awards.



Master of Ceremonies Jan Fox of WUSA-TV (l) and NBC 4's Wendy Rieger (r) humor WRAP Board members Officer Leo Cabrales with the Arlington County Police Department (background) and George Pakidis with Red Top Cab at the launch of WRAP's 2002 Holiday SoberRide campaign.

2005



HIGHLIGHTS

Advocacy



WRAP President Kurt Erickson (at podium) helps unveil 2003 anti-drunk driving legislation at a 2003 State House news conference in Annapolis. Behind Erickson are Maryland legislators (l to r): Delegate Anthony O'Donnell, Delegate Nancy Stocksdale, then Senator Philip Jimeno, Senator David Brinkley, then Delegate Carmen Amedori and Delegate William Bronrott.

In continuing to serve as a key player amongst the District of Columbia, Maryland and Virginia's decision-makers in effectively championing public policies combating drunk driving and underage drinking, WRAP's recent track record of legislative success includes:

- **2007**
 Successfully advocating the creation of Maryland's Task Force to Combat Driving Under the Influence of Drugs and Alcohol; strengthening ignition interlock requirements for driving under the influence (DUI) offenders in Virginia; and championing the re-criminalization of underage drinking in the District of Columbia (before the latter was tabled in June 2007).
- **2006**
 Securing both the doubling of penalties for underage drunk drivers and increased penalties for persons driving with high blood alcohol concentration (BAC) levels in Maryland; and increasing the penalties for both underage drinkers and those unlawfully furnishing alcohol to teens in Virginia.
- **2005**
 Successfully making the "consumption" of alcohol by persons under 21 unlawful as well as increasing the penalties for persons providing alcohol to those underage in Virginia; increasing penalties for drivers refusing a BAC test in Maryland; and restoring clarity to the District of Columbia's legal presumptions relative to DUI.



WRAP President Kurt Erickson (left) meeting with Virginia Governor Tim Kaine. (Photo: Robert D. Pierce, LLC)



WRAP President Kurt Erickson (second row, far right) at Maryland Governor Martin O'Malley's 2007 signing into law legislation creating Maryland's 'DUI Task Force.' (Photo courtesy of Maryland's Governor's Office)



WRAP President Kurt Erickson (far left) joins Maryland Impaired Driving Coalition's 2003 "Distinguished Legislator" award recipients (l to r): then Delegate Carol Petzold, Delegate Anthony O'Donnell, Senator Jennie Forehand, Delegate Derek Davis, then Senator Ida Ruben, then Senator Philip Jimeno, then Senator Sharon Grosfeld and Delegate Charles Barkley.

2006

The Examiner
WASHINGTON

Lawmakers crack down on underage drinking

Small text: Jennifer Hester, Staff Writer / May 10, 2006 7:00 AM EDT (A1, A11)

AMPHIS: A bill that would make it easier for parents to monitor their children's drinking habits is expected to pass in the House next week. The bill would allow parents to purchase alcohol for their children if they are under 21 and the alcohol is for a special occasion, such as a birthday or wedding. The bill also would allow parents to purchase alcohol for their children if they are under 21 and the alcohol is for a special occasion, such as a birthday or wedding. The bill also would allow parents to purchase alcohol for their children if they are under 21 and the alcohol is for a special occasion, such as a birthday or wedding.

The Washington Post

Crashes Tied to Alcohol Decline

Alcohol-Related Crashes Decline in D.C. Suburbs

Small text: By Tom Ichniowski / May 10, 2006

Police reports show that the number of alcohol-related crashes in the District of Columbia's suburbs has declined significantly in recent years. The decline is attributed to a combination of factors, including increased law enforcement efforts and the implementation of stricter alcohol laws. The data shows a steady decrease in the number of crashes involving alcohol, particularly in the suburban areas surrounding the city.

SPRAWL and CRAWL

Stiffer penalties for underage drinking

Small text: Steve Ehrlich / May 10, 2006

Legislators are considering a bill that would increase the penalties for underage drinking. The bill would raise the minimum age for purchasing alcohol from 18 to 21 and increase the fines for those who violate the law. The bill also would require retailers to verify the age of their customers more strictly. The legislation is expected to pass in the coming months.

Maryland Wire - Associated Press

Tougher MD laws for underage drunk drives take effect

Small text: Friday, September 29, 2006

Starting Monday, people under 21 caught on drunk driving will face three months in jail, unless they are arrested in the District of Columbia. The new laws are part of a broader effort to reduce drunk driving incidents in Maryland. The penalties are significantly higher than those currently in place, and are expected to have a deterrent effect on underage drivers.

• **2004**

In what could only be described as a watershed year for DUI legislation in Virginia, securing dramatic increases in penalties for repeat drunk drivers, as well as both lowering Virginia's "high BAC" threshold and mandating ignition interlock devices for all high BAC offenders - in aggregate, hailed by CNN and others as some of the toughest new DUI laws in the nation; and, in Maryland, mandating drug / alcohol tests for persons involved in traffic crashes which resulted in death or life-threatening injuries.

• **2003**

Eliminating community service as a penalty for repeat drunk drivers in Maryland as well as both mandating treatment or education for DUI offenders on probation and disallowing DUI arrestees from operating a motor vehicle for 12 hours following their arrest in Maryland; and in Virginia, allowing law enforcement the ability to confiscate the driver's licenses of persons under age 21 driving with a .02 or higher BAC as well as increasing penalties for DUI arrests occurring when children are in the vehicle.

- Other advocacy efforts in the District of Columbia, Maryland and Virginia included WRAP: being appointed to and serving on both Maryland and Virginia's Task Forces to Combat Driving Under the Influence of Drugs and Alcohol; serving as Legislative Chairman of the more than 280-member Maryland Impaired Driving Coalition (from 2001 through 2004); and implementing a grant to evaluate Maryland's DUI laws (2007-08).



Then WRAP Chairman Nick Champeau (r) joins Virginia's Secretary of Public Safety John Marshall (l) and then Virginia State Police Superintendent Colonel Gerald Messengill at a 2003 meeting of Virginia's 'DUI Task Force.'



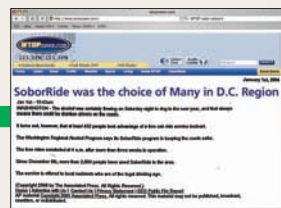
WRAP President Kurt Erickson (far right) watches as then Virginia Governor Mark Warner signs into law two 2003 anti-drunk driving bills.



WRAP President Kurt Erickson testifying in support of 2007 underage drinking legislation before the Council of the District of Columbia's Committee on Public Works and the Environment. (Photo courtesy of DC Office of Cable Television & Communications)

SoberRide program makes the roads a safer place

“Over 2000... of those people had been involved in crashes that one night? That would have been a tragedy, and so, once...”



HIGHLIGHTS

Public Education



Then Maryland Governor Robert Ehrlich helps kick-off Maryland's 2006 Checkpoint Strikeforce campaign. (Photo courtesy of Maryland's Governor's Office)

As a leader in DUI-related media advocacy in the District of Columbia, Maryland and Virginia, WRAP serves as an educational resource to public and private sector organizations, businesses and institutions throughout the year including via WRAP's:

- **Checkpoint Strikeforce**

Inaugurated in 2002, WRAP continues to serve as project director of the region's Checkpoint Strikeforce campaign - an annual law enforcement and public education effort to effectively detect and arrest drunk drivers. (See www.checkpointstrikeforce.net)

- **How Safe are Our Roads?**

Celebrating its 15th year in 2007, WRAP's annual report on highway safety in the Washington-metropolitan area delivered the good news in its 2006 edition of second consecutive year decreases in local DUI fatalities, crashes and injuries.

- **Maryland Remembers**

Hosting the annual, 2004, 2005 and 2006 "Maryland Remembers" ceremony - a State House event featuring Maryland's Governor and First Lady in memorializing the state's victims of drunk driving while simultaneously calling for safety during the winter holiday season.



Then Metropolitan Police Department Chief Charles Ramsey helps launch the District of Columbia's 2005 Checkpoint Strikeforce campaign.



Then Maryland First Lady Kendal Ehrlich helps to memorialize Maryland's victims of drunk driving at the 2005 "Maryland Remembers" State House ceremony hosted by WRAP. (Photo courtesy of Maryland's Governor's Office)



NBC 4 meteorologist Bob Ryan and WRAP Chairman Janice Minshall (r) present an award to the Beer Institute's Susan Haney at WRAP's 2006 Annual Meeting.

2007

Checkpoint Strikeforce Kickoff

6th Annual D-U-I Prevention And Enforcement Program; Leaders Say 2006 Rise In D-U-I Deaths And Convictions In Virginia Show Need For This Initiative
By: EWNews.com

Tuesday, August 28, 2007

Richmond, VA (EWNews.com) - Upset with higher 2006 DUI deaths and convictions, state law enforcement and driver educators have kicked off a 6th Annual Checkpoint Strikeforce initiative across the state. Representatives from Richmond area police, the DMV, the Virginia Regional Alcohol Program, along with state District General Bob McDermott staged the kickoff on the Bellevue Road overpass of I-95 in the city. Kurt Erickson, president of the Virginia-based Washington Regional Alcohol Program, pointed out a 19% increase in drunk driving deaths in 2006 over the year before as well as an increase in the numbers of DUI convictions.





Then Virginia Governor Mark Warner helps kick-off Virginia's 2003 Checkpoint Strikeforce campaign. (Photo courtesy of Virginia's Governor's Office)

• **Strategic Highway Safety Plans**

Appointed to and serving on both Maryland and Virginia's 2006 Strategic Highway Safety Planning efforts the results of which were individual, statewide and comprehensive traffic safety plans designed to reduce traffic fatalities and injuries through 2010.

• **Community Needs Assessments**

Conducted 2003 and 2005 community needs assessments resulting in both WRAP's revised mission statement as well as the identification of priority goals and actions.

• Other WRAP public education initiatives in the Washington-metro area included WRAP: implementing a grant to evaluate the use of passive alcohol sensors by law enforcement in Maryland (2003-04); the staffing of numerous, local sobriety checkpoints; exercising leadership on a host of traffic safety committees ranging from the District of Columbia's Youth Protection Task Force, Montgomery County, Maryland's Drawing the Line Against Underage Drinking Committee and Fairfax, Virginia's Oversight Committee on Drinking and Driving, to name a few; and serving as a featured speaker before a number of audiences including the National Highway Traffic Safety Administration, U.S. Substance Abuse and Mental Health Services Administration, Community Anti-Drug Coalitions of America, U.S. Department of Health & Human Services and the Governors Highway Safety Association.



National Highway Traffic Safety Administration (NHTSA) Regional Administrator Dr. Beth Baker presents a 2006 NHTSA Public Service Award to WRAP President Kurt Erickson.



WRAP Board members (l to r) Robert Washington and John Moulden with Transportation Safety Associates share ideas with WRAP's Director of Programs Emily Delitta at WRAP's 2003 Community Needs Assessment.



WRAP President Kurt Erickson speaks at the Virginia Beach Police Department's 2003 regional DUI Conference.

The Examiner
WASHINGTON

Local groups warn teenagers against drinking and driving

State Writers' Guild
Special to The Examiner

For local high school students, the summer months are a time of relaxation and fun. But for parents, school officials and police, it is also the season of danger.

There are nearly 50 reported teen deaths during the summer months, three times the number of deaths during the school year, according to the Washington Regional Alcohol Program (WRAP) Executive Director Kurt Erickson.

Laura Lipson, the president of the American Virginia Hospital & Health Care Association, said the state has the highest rate of teenage deaths from alcohol-related injuries in the country.

"It's a tragedy that so many teenagers die from drinking and driving," she said. "We need to do more to educate them on the dangers of drinking and driving."

Erickson said that in addition to education, law enforcement and courts are also doing their part to reduce the number of alcohol-related deaths.

"It's a tragedy that so many teenagers die from drinking and driving," he said. "We need to do more to educate them on the dangers of drinking and driving."

COX.net for Northern Virginia

Record Year for Sober Ride Program

(Washington, DC) — COX.net, with the Washington Regional Alcohol Program as the primary sponsor, announced today that it has set a new record for the number of participants in its Sober Ride Program. WRAP provided 500 rides home, which is up from 400 in the year prior.

The Examiner
WASHINGTON

Drunken driving task force long overdue STEVE ELDRIDGE

“The drunken driving task force, which was established by Montgomery County legislators, has made their way to the desk of Maryland governor. The task force is long overdue and has been up for a long time. It is a tragedy that so many teenagers die from drinking and driving. It is a tragedy that so many teenagers die from drinking and driving. It is a tragedy that so many teenagers die from drinking and driving.”

To be continued.

HIGHLIGHTS

Who We Are

Washington Regional Alcohol Program Board of Directors and Advisory Committee*

Executive Committee

Janice Minshall, Chairman
GEICO

Leisa Weir, Vice Chairman

Alexa Kaufman, Secretary
AT&T

Fred Valentine, Treasurer

John Undeland, Immediate Past Chairman
Strat@comm

Advisory Committee

Vernon Betkey, Jr.
Maryland Highway Safety Office/SHA

Carole Lewis
District of Columbia Department of Transportation

David Mosley
Virginia Department of Motor Vehicles

Board of Directors

Lon Anderson
AAA Mid-Atlantic

Betty Buck-Behney
Buck Distributing Company

Lynne Breaux
Restaurant Association
Metropolitan Washington

Commander Patrick Burke
Metropolitan Police Department

Officer Leo Cabrales
Arlington County Police Department

Lucy Caldwell
Virginia Department of Health

Nick Champeau
Easterns Automotive Group

Joan Corboy
Remove Intoxicated Drivers (RID)

Deputy Chief Blaine Corle
City of Alexandria Police Department

Dr. Samir Fakhry
Inova Fairfax Hospital

Patrick Farace
Enterprise Rent-A-Car

Brian Fischer
The Charmer Sunbelt Group

Honorable Douglas Gansler
Attorney General, State of Maryland

Dana Gigliotti
Prince George's County
Community Traffic Safety Program

Cathy Gillen
P.T.G. Enterprises

Michael Green
MADD Northern Virginia

Bob Grow
Greater Washington Board of Trade

Carol Huebner
Anheuser-Busch, Inc.

Dr. Clarion Johnson
Exxon Mobil Corporation

Dr. Til Jolly
Inova Fairfax Hospital

Robert Krebs
American Plastics Council

2nd Lt. Rudy Landon
Loudoun County Sheriff's Office

Lt. William "Skip" Lanham
Montgomery County Department of Police

Jeffrey Levy
LeaseLine, Inc.

Darrel Longest
Peerless Title & Escrow, Inc.

Kathryn Lusby-Treber
Network of Employers for Traffic Safety

Dr. Greg Marchand
MedSTAR, Washington Hospital Center

Mary McAndrew
DesignHouse

Susan Morris
The Wolfbein Foundation

John Moulden
Transportation Safety Associates

Brandy Nannini
The Century Council

Andrew Ockershausen
Comcast SportsNet

John O'Donnell
Washington Area New Automobile Dealers Association

George Pakidis
Red Top Cab Company

Paul Pascal
D.C. Association of Beverage Alcohol Wholesalers

Nancy Rea
Metropolitan Washington Council of Governments

Joseph Rosboschil

Jerry Sachs

Barry Scher
Giant Food Inc.

Walter Smith
Jerry Stemler
Fairfax County Police Department

Christopher Tavlirides
Capitol Outdoor

David Tartaglia
CareFirst Blue Cross Blue Shield

Ted Till
GEICO

Elizabeth Tobin
Beer Institute

T. William Tower II
NHTSA Mid-Atlantic

Robert Washington

* As of September 30, 2007

WRAP Staff:

Kurt Gregory Erickson
President & CEO

Robin Black
Director of Operations

Emily DeTitta
Director of Programs (2002-2005)

Apryl Lomax
Program Manager (2006-2007)

Corporate Contributions

(October 1, 2006 through September 30, 2007):

Chairman's Club (\$10,000 and over):

Anheuser-Busch and Local Distributors
AT&T/Cingular Wireless
Enterprise Rent-A-Car
GEICO

Corporate Platinum (\$5,000-\$9,999):

Beer Institute
Exxon Mobil
Washington Area New Automobile Dealers Association

Corporate Gold (\$1,000-\$4,999):

AAA Mid-Atlantic
American Plastics Council
Century Council
Coors
Diageo
Easterns Automotive Group
Fannie Mae Foundation
Giant Food
Interstate Worldwide Relocation
PAS Systems
Safeway
Strat@comm
Washington Hospital Center
The Washington Post
Washington Wizards

(For previous FY contributors, consult WRAP's online newsletters and annual reports viewable at www.wrap.org/reporter.html and www.wrap.org/links.html.)

Corporate Silver (\$500-\$999):

Daniel O'Connell's
Fado's
Murphy's Grand Irish Pub
The Hartford

Corporate Bronze (100-\$499):

Biddy Mulligan's
The Dubliner Restaurant & Pub
Ireland Four Courts
Ireland's Four Provinces
Irish Channel Restaurant & Pub
Kelly's Irish Times
Mackey's Public House
Martin's Tavern
McKeever's Pub
Old Brogue Irish Pub
O'Sullivan's Irish Pub
Ri-Ra Irish Pub
Sine Irish Pub

WRAP's "Partners in the Fight Against Drunk Driving" Campaign (initiated in 2006):

Founding members of WRAP's "Partners in the Fight Against Drunk Driving" campaign where \$1,000 or greater donors play a crucial role in the continuation and sustainability of the organization's lifesaving and award-winning community services and programs include:

- Beer Institute
- Capitol Outdoor
- Charmer Sunbelt Group
- DesignHouse
- Easterns Automotive Group
- Enterprise Rent-A-Car
- GEICO
- Giant Food Inc.
- Glory Days Grill
- Goodman & Company
- Janice Minshall
- Law Offices of Brian J. Moran
- Sue Morris
- Sherier Capital
- Leisa and Kevin Weir
- and Jim Wordsworth

For more information or to find out how you can become a "Partner in the Fight Against Drunk Driving," contact WRAP at 703/893-0461 or at wrap@wrap.org.

Thanks to WRAP's Public Partners:

- District of Columbia Department of Transportation
- Maryland Highway Safety Office
- Virginia Highway Safety Office, Virginia Department of Motor Vehicles



WRAP

Washington Regional Alcohol Program (WRAP)



In fiscal year 2005-2006, WRAP spent only 2.3% of its total expenses on administration and fundraising.

FINANCIALS 2002 - 2007

The latest Report of Independent Auditors for the Washington Regional Alcohol Program's (WRAP) fiscal year ending on September 30, 2007 was not yet available when this publication was printed in the fall of 2007. To obtain a copy of WRAP's most recent financial statement, write to WRAP at 1420 Spring Hill Road, Suite 250, McLean, Virginia 22102. Documents and information submitted under the Maryland Charitable Solicitations Act are also available for the cost of postage and copies from the Maryland Secretary of State, State House, Annapolis, Maryland 21401.

Report of Independent Auditors



Certified Public Accountants
Specialized Services
Business Solutions

Report of Independent Auditors

Board of Directors
Washington Regional Alcohol Program, Inc.

We have audited the accompanying statement of financial position of **Washington Regional Alcohol Program, Inc.** (a nonprofit organization) as of September 30, 2006 and the related statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the management of **Washington Regional Alcohol Program, Inc.** Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Washington Regional Alcohol Program, Inc.** as of September 30, 2006 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 28, 2006, on our consideration of **Washington Regional Alcohol Program, Inc.**'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards*, and should be considered in assessing the results of our audit.

Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

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McLean, Virginia
December 12, 2006

Serving Our Clients Since 1932

Washington Regional Alcohol Program, Inc.

Statement of Financial Position

September 30,	2006
Assets	
Current assets	
Cash	\$ 46,921
Grants receivable	571,820
Pledges receivable	22,315
Prepaid expenses	8,133
Total current assets	649,189
Property and equipment - net	5,371
	\$ 654,560
Liabilities and Net Assets	
Current liabilities	
Accounts payable	\$ 467,235
Accrued expenses and liabilities	8,442
Deferred income	3,105
Total current liabilities	478,782
Net assets	
Unrestricted	175,778
	\$ 654,560

The accompanying notes are an integral part of these financial statements.

Washington Regional Alcohol Program, Inc.

Statement of Activities

Year Ended September 30,	2006
Revenue	
Checkpoint Strikeforce grant	\$ 994,537
Other grants	725,719
In-kind contributions	893,730
Contributions	158,962
NHTSA summit	50,195
Miscellaneous income	1,468
Interest income	297
Total revenue	2,824,908
Expenses	
Program services:	
Public information and education	2,522,617
SoberRide	67,930
Youth outreach	56,807
Adult outreach	40,787
Other programs	69,580
Advocacy	1,936
Total program services	2,759,656
Management and general	53,872
Fundraising	11,377
Total expenses	2,824,905
Change in net assets	3
Net assets - beginning of year	175,775
Net assets - end of year	\$ 175,778

The accompanying notes are an integral part of these financial statements.

Washington Regional Alcohol Program, Inc. Statement of Functional Expenses

Year Ended September 30, 2006

Direct expenses:	Program Services			Supporting Services		Total 2006
	Public Information and Education	Other Programs	Management and General	Management and General	Enduring	
Office salaries and related expenses	\$ 2,111,544	\$ 19,421	\$ 54,413	\$ 64,023	\$ 64,023	\$ 2,249,401
Office rent - fee	3,094	613	900	1,507	1,507	6,114
Printing	20,252	4,374	1,224	194	48,200	74,850
Accounting and auditing	3,100	100	8,500	425	8,925	14,525
Travel	2,741	3,744	21,109	21,109	21,109	52,703
Travel and lodging	4,206	403	7,620	629	629	12,864
Meals	6,530	17,332	44,193	996	996	69,151
Supplies	2,537	15,339	18,762	1,254	1,254	33,992
Depreciation	-	-	2,801	2,801	2,801	5,602
Miscellaneous	-	-	3,155	3,155	3,155	6,310
Interest	-	-	466	466	466	932
Total direct expenses	2,485,277	67,930	69,880	10,676	11,377	2,645,990
Allocation of indirect expenses	33,530	6,731	8,231	47,723	47,723	95,445
	\$ 2,518,807	\$ 74,661	\$ 78,111	\$ 58,400	\$ 59,100	\$ 2,741,435

The accompanying notes are an integral part of these financial statements.

Washington Regional Alcohol Program, Inc.

Statement of Cash Flows

Year Ended September 30,	2006
Cash flows from operating activities	
Change in net assets	\$ 3
Adjustments to reconcile to net cash from operating activities:	
Depreciation	2,050
Change in:	
Grants and pledges receivable	359,400
Prepaid expenses	(1,944)
Accounts payable	(345,617)
Accrued expenses and liabilities	(852)
Deferred income	3,105
Net cash from operating activities	16,145
Cash flows from investing activities	
Purchase of computer equipment	(1,676)
Net change in cash	14,469
Cash - beginning of year	32,452
Cash - end of year	\$ 46,921
Supplemental disclosure of cash flow information	
Cash paid for interest	\$ 446

The accompanying notes are an integral part of these financial statements.

5

Washington Regional Alcohol Program, Inc.

Notes to Financial Statements

September 30, 2006

1. Organization and Nature of Activities

The *Washington Regional Alcohol Program, Inc.*, (Organization) incorporated in December 1982 under the laws of the State of Maryland. *Washington Regional Alcohol Program, Inc.* is a non-profit public-private partnership working to prevent drunk driving and underage drinking in the Washington, D.C. metropolitan area. The office is located in McLean, Virginia.

2. Summary of Significant Accounting Policies

The financial statements of the *Washington Regional Alcohol Program, Inc.* have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Financial Statement Presentation

The Organization reports information regarding its financial position and activities according to the existence or absence of externally (donor) imposed restrictions into three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. As of September 30, 2006 all of the Organization's net assets were classified as unrestricted net assets.

Revenue Recognition

Revenue is generated primarily through public grant programs and private sector contributions. The grant programs are sponsored by federal, state and local governments and reimburse the Organization for labor and administrative costs incurred to conduct programs aimed at reducing alcohol-related fatalities and underage drinking.

Property and Equipment

Property and equipment is recorded at cost, or if donated at the estimated fair market value, with a capitalization threshold of \$500. Depreciation of property and equipment is provided using the straight-line method over the estimated useful lives of the respective assets that range from five to seven years as follows:

Furniture and fixtures	7 years
Computer hardware	5 years

Cash and Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three months or less at the date of purchase to be cash equivalents.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements. Such estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

Advertising

The Organization expenses advertising costs as they are incurred.

Grants Receivable

Grants receivable represents amounts owed to the Organization for public grant programs. The Organization classifies all grants receivable as current assets and provides an allowance for doubtful accounts that is based upon a review of outstanding receivables, historical collection information, and existing economic conditions. Management believes all significant grants receivable are collectible, and therefore, no allowance for doubtful accounts has been established as of September 30, 2006.

Contributions

Contributions received are recorded as unrestricted or temporarily restricted support depending on the existence or nature of any donor restrictions. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

Concentration of Credit Risk

The Organization maintains its cash balances in one financial institution which exceeded the amount insured by the Federal Deposit Insurance Corporation (FDIC). At September 30, 2006, the Organization's uninsured cash balances total \$33,204. The Organization had not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on cash.

3. Contributed Services

The Organization received contributed services meeting the criteria for recognition in the financial statements. Services were provided for air time for public service announcements to benefit the Organization's public education program. The fair value of the contributed air time, which totaled \$893,750 is recognized as an in-kind contribution and a consulting expense in the financial statements.

4. Income Taxes

The *Washington Regional Alcohol Program, Inc.* is exempt from federal and state income tax under Section 501(c)(3) of the Internal Revenue Code. As such, it is exempt from income taxes on all but unrelated business income. The Organization had no unrelated business income during the year ended September 30, 2006.

5. Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. In addition, certain supporting costs have been allocated to programs based upon the benefits derived to the program.

6. Federally Assisted Grant Programs

The Organization participates in a number of federally assisted grant programs. Although the Organization has been audited in accordance with the provisions of OMB Circular A-133, these programs remain subject to financial and compliance audits by the grantors or their representatives. Such audits could lead to requests for reimbursements to the grantor agency for expenditures disallowed under the terms of the grant. Based on prior experience, the Organization believes such disallowances, if any, will not be significant.

7. Line of Credit

The Organization has a line of credit for up to \$15,000 with a local financial institution. The line of credit is payable on demand, bearing interest at prime plus one percentage point (7.75 percent at September 30, 2006). There were no funds drawn on this line during 2006.

7

8. Commitments

The Organization sub-leases office space under an agreement through December 31, 2006. The rent is based on the square footage occupied by the Organization, currently 780 square feet at approximately \$25 per square foot annually. The rate increases by six percent annually over the prior year's base rent.

The Organization leases a postage meter under an operating lease for \$174 per quarter expiring in January 2008.

Future minimum rental payments required under operating leases for years ending September 30, are as follows:

2007	\$ 6,174
2008	232
	\$ 6,406

9. Property and Equipment

The components of property and equipment were as follows at September 30, 2006:

Furniture and fixtures	\$ 1,653
Computer hardware	5,817
Equipment	8,317
	15,787
Less - accumulated depreciation	(10,416)
Property and equipment - net	\$ 5,371

10. Operating Vulnerability

The Organization is heavily dependent upon government grants and contracts for its operations. If government funds were curtailed it would be necessary to curtail or eliminate several programs. The expectation is that the government entities will continue funding many of the programs. In the event one funding source would terminate its relationship with the Organization, management believes sufficient funding exists from other sources to continue the basic program of the Organization.

11. Retirement Plan

Eligible employees of the Organization are included, on a voluntary basis, in a contributory tax-deferred annuity plan administered by the Organization. Employees satisfy eligibility requirements when they complete one year of service and are at least eighteen years old or older. Contributions by the Organization were \$7,920 for 2006.

12. Related Party Transactions

The Organization engaged two firms to provide media consulting services for the Checkpoint Strikeforce Campaign. Certain management of these firms are also members of the Organization's Board of Directors. For the year ended September 30, 2006, payments to these firms totaled \$689,764. Amounts due to these firms totaled \$428,250 at September 30, 2006.

The Organization also engaged a company to provide cab rides during the SoberRide Campaign. Certain management of this company are also members of the Organization's Board of Directors. For the year ended September 30, 2006, payments to this company totaled \$12,070. No amounts were due at September 30, 2006.

The Organization follows standard procurement procedures for these and all other contracts.

8

Report of Independent Auditors



Certified Public Accountants
Specialized Services
Business Solutions

Report of Independent Auditors

Board of Directors
Washington Regional Alcohol Program, Inc.

We have audited the accompanying statement of financial position of Washington Regional Alcohol Program, Inc. (a nonprofit organization) as of September 30, 2005 and the related statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the management of Washington Regional Alcohol Program, Inc. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Washington Regional Alcohol Program, Inc. as of September 30, 2005 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated December 28, 2005, on our consideration of Washington Regional Alcohol Program, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards, and should be considered in assessing the results of our audit.

Our audit was performed for the purpose of forming an opinion on the basic financial statements of Washington Regional Alcohol Program, Inc. taken as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

McLean, Virginia
December 28, 2005

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1

Serving Our Clients Since 1932

Washington Regional Alcohol Program, Inc.

Statement of Financial Position

September 30,	2005
Assets	
Current assets	
Cash	\$ 32,452
Grants receivable	953,535
Prepaid expenses	6,189
Total current assets	992,176
Property and equipment - net	5,745
	<u>\$ 997,921</u>
Liabilities and Net Assets	
Current liabilities	
Accounts payable	\$ 812,852
Accrued expenses and liabilities	9,294
Total current liabilities	822,146
Net assets	
Unrestricted	175,775
	<u>\$ 997,921</u>

The accompanying notes are an integral part of these financial statements.

2

Washington Regional Alcohol Program, Inc.

Statement of Activities

Year Ended September 30,	2005
Revenue	
Checkpoint Strikeforce grant	\$ 760,247
Other grants	739,189
In-kind contributions	805,293
Contributions	134,805
Interest income	500
Total revenue	2,440,034
Expenses	
Program services:	
Public information and education	2,186,513
SoberRide	77,079
Youth outreach	49,744
Adult outreach	45,608
Other programs	27,440
Advocacy	2,152
Total program services	2,388,536
Management and general	52,552
Fundraising	8,908
Total expenses	2,449,896
Change in net assets	(9,862)
Net assets - beginning of year	185,637
Net assets - end of year	<u>\$ 175,775</u>

The accompanying notes are an integral part of these financial statements.

3

Washington Regional Alcohol Program, Inc. Statement of Functional Expenses

Year Ended September 30, 2005

Direct Expenses	Program Services					Supporting Services		Total 2005
	Public Information and Education	Youth Outreach	Adult Outreach	Other Programs	Administration	Management and General	Fundraising	
Contingents	\$ 2,099,259	\$ -	\$ 18,530	\$ -	\$ 3,278,089	\$ -	\$ -	\$ 4,028,389
Share and related expenses	93,200	11,000	13,775	161,492	48,280	56,480	21,715	2,173,515
SoberRide - cab. fees	9,264	-	721	7,248	50	1,251	1,251	59,469
Printing	16,840	1,247	2,039	576	20,862	1,127	20,929	1,127
Telephone and building	1,887	6,670	718	1,887	2,600	551	1,572	20,929
Travel and lodging	1,221	8,756	-	-	10,209	2,813	3,600	13,915
Rent - office	3,244	1,549	271	408	6,407	1,600	45	14,465
Salaries and benefits	5,779	576	21	5,779	573	373	6,322	6,322
Supplies	2,293	528	28	2,849	866	38	904	9,394
Insurance	4,211	-	652	11,002	3,720	3,720	3,720	23,233
Depreciation	-	-	-	-	2,373	2,373	2,373	2,373
Rep. equipment	-	-	-	-	974	974	974	974
Interest	-	-	-	-	59	59	-	59
Total direct expenses	2,151,461	77,079	44,152	30,550	27,440	2,152	2,341,634	961,154
Allocation of indirect expenses	15,973	-	5,952	-	46,602	66,602	-	66,602
	\$ 2,167,434	\$ 77,079	\$ 49,714	\$ 45,608	\$ 27,440	\$ 7,152	\$ 2,408,236	\$ 1,027,756

The accompanying notes are an integral part of these financial statements.

4

Washington Regional Alcohol Program, Inc.

Statement of Cash Flows

Year Ended September 30,	2005
Cash flows from operating activities	
Change in net assets	\$ (9,862)
Adjustments to reconcile to net cash from operating activities:	
Depreciation	2,373
Change in:	
Accounts receivable	(467,199)
Prepaid expenses	(528)
Accounts payable	397,708
Accrued expenses and liabilities	(5,853)
Deferred revenue	(1,000)
Net cash from operating activities	(84,261)
Net change in cash	(84,361)
Cash - beginning of year	116,813
Cash - end of year	\$ 32,452
Supplemental disclosure of cash flow information	
Cash paid for interest	\$ 50

The accompanying notes are an integral part of these financial statements.

5

Washington Regional Alcohol Program, Inc.

Notes to Financial Statements

September 30, 2005

1. Organization and Nature of Activities

The Washington Regional Alcohol Program, Inc., (Organization) incorporated in December 1982 under the laws of the State of Maryland, is a Washington, D.C. nonprofit community-based coalition of business, government and community groups formed to combat drunk driving and underage drinking by increasing the public awareness of their hazards through media broadcastings and publications.

2. Summary of Significant Accounting Policies

The financial statements of the Washington Regional Alcohol Program, Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Financial Statement Presentation

The Organization reports information regarding its financial position and activities according to the existence or absence of externally (donor) imposed restrictions into three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. As of September 30, 2005 all of the Organization's net assets were classified as unrestricted net assets.

Revenue Recognition

Revenue is generated primarily through and public grant programs and private sector contributions. The grant programs are sponsored by federal, state and local governments and reimburse the Organization for labor and administrative costs incurred to conduct programs aimed at reducing alcohol-related fatalities and underage drinking.

Property and Equipment

Property and equipment is recorded at cost, or if donated at the estimated fair market value, with a capitalization threshold of \$500. Depreciation of property and equipment is provided using the straight-line method over the estimated useful life of five years.

Cash and Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three months or less at the date of purchase to be cash equivalents.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements. Such estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

6

Grants Receivable

Grants receivable represents amounts owed to the Organization for public grant programs. The Organization classifies all grants receivable as current assets and provides an allowance for doubtful accounts that is based upon a review of outstanding receivables, historical collection information, and existing economic conditions. Management believes all significant grants receivable are collectible, and therefore, no allowance for doubtful accounts has been established as of September 30, 2005.

Contributions

Contributions received are recorded as unrestricted or temporarily restricted support depending on the existence or nature of any donor restrictions. Contributions are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the time restriction. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

Concentration of Credit Risk

The Organization maintains bank deposit accounts which, at times, may exceed federally insured limits. The Organization had not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on cash. The balances maintained at the bank did not exceed the federally insured limit at September 30, 2005.

3. Contributed Services

The Organization received contributed services meeting the criteria for recognition in the financial statements. Services were provided for air time for public service announcements to benefit the Organization's education programs. The fair value of the contributed air time, which totaled \$791,084 is recognized as an in-kind contribution and a consulting expense in the financial statements. Cab dispatch services valued at \$11,000 were donated to the Organization for the SoberRide campaign, and are recognized as an in-kind contribution and other program expense. In addition, the President's and Program Manager's cellular phone services valued at \$3,209 were donated to the Organization, and are recognized as an in-kind contribution and telephone expense.

4. Income Taxes

The Washington Regional Alcohol Program, Inc. is exempt from federal and state income tax under Section 501(c)(3) of the Internal Revenue Code. As such, it is exempt from income taxes on all but unrelated business income. The Organization had no unrelated business income during the year ended September 30, 2005.

5. Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. In addition, certain supporting costs have been allocated to programs based upon the benefits derived to the program.

6. Federally Assisted Grant Programs

The Organization participates in a number of federally assisted grant programs. Although the Organization has been audited in accordance with the provisions of OMB Circular A-133, these programs remain subject to reimbursement and compliance audits by the grantors or their representatives. Such audits could lead to requests for reimbursements to the grantor agency for expenditures disallowed under the terms of the grant. Based on prior experience, the Organization believes such disallowances, if any, will not be significant.

7

7. Line of Credit

The Organization has a line of credit for up to \$15,000 with a local financial institution. The line of credit is payable on demand, bearing interest at prime plus one percentage point (7.75 percent at September 30, 2005). There were no funds drawn on this line during 2005.

8. Commitments

The Organization sub-leases office space under an agreement through December 31, 2006. The rent is based on the square footage occupied by the Organization, currently 780 square feet at approximately \$25 per square foot annually. The rate increases by six percent annually over the prior year's base rent.

The Organization leases a postage meter under an operating lease for \$58 per month expiring in February 2006.

Future minimum rental payments required under operating leases for years ending September 30, are as follows:

2006	\$ 21,716
2007	5,478
	\$ 27,194

9. Property and Equipment

The components of property and equipment were as follows at September 30, 2005:

Furniture and fixtures	\$ 1,653
Computer hardware	4,141
Equipment	8,317
	14,111
Less - accumulated depreciation	(8,366)
Property and equipment - net	\$ 5,745

10. Operating Vulnerability

The Organization is heavily dependent upon government grants and contracts for its operations. If government funds were curtailed it would be necessary to curtail or eliminate several programs. The expectation is that the government entities will continue funding many of the programs. In the event one funding source would terminate its relationship with the Organization, management believes sufficient funding exists from other sources to continue the basic program of the Organization.

11. Retirement Plan

Eligible employees of the Organization are included, on a voluntary basis, in a contributory tax-deferred annuity plan administered by the Organization. Employees satisfy eligibility requirements when they complete one year of service and are eighteen years old. Contributions by the Organization were \$8,085 for 2005.

12. Related Party

From time to time the Organization engages in transactions with members of the Board of Directors. The Organization follows standard procurement procedures for these and all other contracts.

8

Report of Independent Auditors



Certified Public Accountants
Specialized Services

Report of Independent Auditors

Board of Directors
Washington Regional Alcohol Program, Inc.

We have audited the accompanying statement of financial position of Washington Regional Alcohol Program, Inc. (a nonprofit organization) as of September 30, 2004, and the related statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the management of Washington Regional Alcohol Program, Inc. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Washington Regional Alcohol Program, Inc. as of September 30, 2004, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued a report dated January 6, 2005, on our consideration of Washington Regional Alcohol Program, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards, and should be considered in assessing the results of our audit.

Our audit was performed for the purpose of forming an opinion on the basic financial statements of Washington Regional Alcohol Program, Inc. taken as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Goodman & Company, LLP

McLean, Virginia
January 6, 2005

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Serving Our Clients Since 1932

Washington Regional Alcohol Program, Inc.

Statement of Financial Position

September 30,	2004
Assets	
Current assets	
Cash	\$ 116,813
Accounts receivable	486,336
Prepaid expenses	5,661
Total current assets	608,810
Property and equipment - net	8,119
	\$ 616,929
Liabilities and Net Assets	
Current liabilities	
Accounts payable	\$ 415,145
Accrued expenses	15,147
Deferred revenue	1,000
Total current liabilities	431,292
Net assets	
Unrestricted	185,637
	\$ 616,929

The accompanying notes are an integral part of these financial statements.

2

Washington Regional Alcohol Program, Inc.

Statement of Activities

Year Ended September 30,	2004
Revenue	
Checkpoint strikeforce grant	\$ 840,723
In-kind contributions	666,804
Other grants	480,621
Contributions	140,977
Interest income	531
Total revenue	2,129,656
Expenses	
Program services:	
Public information and education	1,873,455
SoberRide	77,074
Youth outreach	53,648
Adult outreach	50,952
Advocacy	2,119
Total program services	2,057,249
Management and general	51,895
Fundraising	11,260
Total expenses	2,120,404
Change in net assets	9,252
Net assets - beginning of year	176,385
Net assets - end of year	\$ 185,637

The accompanying notes are an integral part of these financial statements.

3

Washington Regional Alcohol Program, Inc. Statement of Functional Expenses

Year Ended September 30, 2004

Direct expenses	Program Services				General and Administrative		Total 2004
	Public Info. and Education	Adult Outreach	Youth Outreach	Substance Abuse	Staff	Supports Services	
Conventions	\$ 80,550	\$ 34,600	\$ 29,335	\$ 1,647,668	\$ 14,455	\$ 51,478	\$ 1,647,668
Salaries and related expenses	95,174	618	741	14,455	9	3,501	62,278
Subsidiary - cell fees	20,992	7,447	7,122	60,854	60,854	3,501	3,501
Printing	1,295	1,056	1,056	35,561	6,726	3,906	49,954
Telephone and mailing	-	-	-	8,827	3,906	6,726	35,561
Travel and lodging	-	-	-	20,501	3,906	3,906	12,713
Rent - office	-	-	-	1,311	1,311	20,501	20,501
Travel and lodging	-	-	-	7,206	1,311	9,017	9,017
Books and entertainment	-	-	-	6,355	999	999	7,354
Insurance	-	-	-	701	701	61	1,402
Utilities	-	-	-	5,225	5,225	4,903	4,903
Supplies	-	-	-	7,643	7,643	2,481	2,481
Depreciation	-	-	-	842	842	842	842
Rent - equipment	-	-	-	979.74	11,260	11,260	11,260
Total direct expenses	1,832,960	44,669	48,126	2,011,228	2,119	97,974	2,120,404
Allocation of indirect expenses	34,533	5,983	5,209	46,021	46,021	46,021	46,021
	\$ 1,877,493	\$ 50,652	\$ 53,335	\$ 2,057,249	\$ 2,119	\$ 143,995	\$ 2,120,404

The accompanying notes are an integral part of these financial statements.

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Washington Regional Alcohol Program, Inc.

Statement of Cash Flows

Year Ended September 30,	2004
Cash flows from operating activities	
Change in net assets	\$ 9,252
Adjustments to reconcile to net cash from operating activities:	
Depreciation	2,481
Change in:	
Accounts receivable	(187,722)
Prepaid expenses	2,163
Accounts payable	309,735
Accrued expenses	4,039
Deferred revenue	(527,517)
Net cash from operating activities	(387,569)
Cash flows from investing activities	
Purchases of property and equipment	(934)
Net change in cash	(388,503)
Cash - beginning of year	505,316
Cash - end of year	\$ 116,813
Supplemental disclosures of cash flow information	
Cash paid for interest	\$ 57

The accompanying notes are an integral part of these financial statements.

5

Washington Regional Alcohol Program, Inc.

Notes to Financial Statements

September 30, 2004

1. Organization and Nature of Activities

The *Washington Regional Alcohol Program, Inc.* (Organization) incorporated in December 1982 under the laws of the State of Maryland, is a nonprofit community-based coalition of business, government and community groups formed to combat drunk driving and underage drinking in the Washington, D.C. metropolitan area by increasing the public awareness of their hazards through media broadcastings and publications.

2. Summary of Significant Accounting Policies

The financial statements of the *Washington Regional Alcohol Program, Inc.* have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Financial Statement Presentation

The Organization reports information regarding its financial position and activities according to the existence or absence of externally (donor) imposed restrictions into three classes of net assets. The net asset classes are: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. As of September 30, 2004, all of the Organization's net assets were classified as unrestricted net assets.

Revenue Recognition

Revenue is generated primarily through private sector contributions and public grant programs. The grant programs are sponsored by federal, state and local governments and reimburse the Organization for labor and administrative costs incurred to conduct programs aimed at reducing alcohol-related fatalities and underage drinking.

Property and Equipment

Property and equipment is recorded at cost, or if donated at the estimated fair market value, upon receipt with a capitalization threshold of \$500. Depreciation of property and equipment is provided using the straight-line method over the estimated useful life of five years.

Cash and Cash Equivalents

For financial statement purposes, the Organization considers all highly liquid investments with a maturity of three months or less at the date of purchase to be cash equivalents.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

Accounts Receivable

Accounts receivable represents amounts owed to the Organization for public grant programs. The Organization classifies all accounts receivable as current assets and provides an allowance for doubtful accounts that is based upon a review of outstanding receivables, historical collection information, and existing economic conditions. Management believes all significant accounts receivable are collectible, and therefore, no allowance for doubtful accounts has been established as of September 30, 2004.

Contributions

Contributions received are recorded as unrestricted or temporarily restricted support depending on the existence or nature of any donor restrictions. Contributions are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the time restriction. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

Concentration of Credit Risk

The Organization maintains bank deposit accounts which, at times, may exceed federally insured limits. The Organization had not experienced any losses in such accounts. The Organization's management believes it is not exposed to any significant credit risk on cash and cash equivalents. The balances maintained at the bank exceeded the federally insured limit by \$28,708 at September 30, 2004.

3. Contributed Services

The Organization received contributed services meeting the criteria for recognition in the financial statements. Services were provided for air time for public service announcements to benefit the Organization's education programs. The fair value of the contributed air time, which totaled \$652,595 is recognized as an in-kind contribution and a consulting expense in the financial statements. In addition, services related to cab dispatch and cellular phone service for the SoberRide campaign were donated to the Organization. The fair value of these services, which totaled \$11,000 and \$3,209, respectively, are recognized as in-kind contributions and SoberRide and management and general expenses.

4. Income Taxes

The *Washington Regional Alcohol Program, Inc.* is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. As such, it is exempt from income taxes on all but unrelated business income. The Organization had no unrelated business income during the year ended September 30, 2004.

5. Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

6. Federally Assisted Grant Programs

The Organization participates in a number of federally assisted grant programs. Although the Organization has been audited in accordance with the provisions of OMB Circular A-133, these programs remain subject to financial and compliance audits by the grantors or their representatives. Such audits could lead to requests for reimbursements to the grantor agency for expenditures disallowed under the terms of the grant. Based on prior experience, the Organization believes such disallowances, if any, will not be significant.

7. Line of Credit

The Organization has a line of credit for up to \$15,000 with a local financial institution. The line of credit is payable on demand, bearing interest at prime plus one percentage point (5.75 percent at September 30, 2004). There were no funds drawn on this line during 2004.

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8. Commitments

The Organization sub-leases office space under an agreement through December 31, 2006. The rent is based on the square footage occupied by the Organization, currently 780 square feet at approximately \$25 per square foot annually. The rate increases by six percent annually over the prior year's base rent.

The Organization leases a postage meter under an operating lease for \$58 per month expiring in February 2006.

Future minimum rental payments required under operating leases for years ending September 30, are as follows:

2005	\$ 21,074
2006	21,716
2007	5,478
	<u>\$ 48,268</u>

Rent expense for 2004 was \$20,501.

9. Property and Equipment

The components of net property and equipment were as follows at September 30, 2004:

Furniture and fixtures	\$ 1,653
Computer hardware	4,141
Equipment	8,318
	<u>14,112</u>
Less - accumulated depreciation	(5,993)
Property and equipment - net	<u>\$ 8,119</u>

10. Operating Vulnerability

The Organization is heavily dependent upon government grants and contracts for its operations. If government funds were curtailed it would be necessary to curtail or eliminate several programs. The expectation is that the government entities will continue funding many of the programs. In the event one funding source would terminate its relationship with the Organization, management believes sufficient funding exists from other sources to continue the basic program of the Organization.

11. Retirement Plan

Eligible employees of the Organization are included, on a voluntary basis, in a contributory tax-deferred annuity plan administered by the Organization. Employees satisfy eligibility requirements when they complete one year of service and are eighteen years old. Contributions by the Organization were \$7,754 for 2004.

12. Related Party

From time to time the Organization engages in transactions with members of the Board of Directors. The Organization follows standard procurement procedures for all contracts.

8

Report of Independent Auditors



Linton, Shafer & Company, P.A.
 CERTIFIED PUBLIC ACCOUNTANTS
 BUSINESS AND FINANCIAL ADVISORS

PRINCIPALS

Kevitt E. Hinkle, CPA
 Donald C. Linton, CPA, CFP

Joseph M. McCallion, CPA
 Ronald W. Shales, CPA



Report of Independent Certified Public Accountants

Board of Directors
 Washington Regional Alcohol Program, Inc.

We have audited the accompanying statements of financial position of the Washington Regional Alcohol Program, Inc. ("WRAP", a nonprofit organization) as of September 30, 2003 and 2002, and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of WRAP as of September 30, 2003 and 2002, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule of functional expenses is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information has been subject to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

November 18, 2003

Linton Shafer Company



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Washington Regional Alcohol Program, Inc.
Statements of Financial Position
September 30,

	2003	2002
Assets		
Current Assets		
Cash	\$ 505,316	\$ 132,283
Accounts receivable	512	14,848
Grants receivable	298,102	521,615
Prepaid expenses	7,824	6,399
Total Current Assets	<u>811,754</u>	<u>675,145</u>
Property and equipment	14,133	8,940
Less: accumulated depreciation	4,467	3,023
Property and equipment, net	<u>9,666</u>	<u>5,917</u>
Total Assets	\$ 821,420	\$ 681,062
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 105,410	\$ 197,892
Accrued revenue	528,517	342,342
Accrued expenses	11,108	4,466
Deferred income	-	1,000
Total Current Liabilities	<u>645,035</u>	<u>545,700</u>
Net Assets		
Unrestricted	<u>176,385</u>	<u>135,362</u>
Total Net Assets	<u>176,385</u>	<u>135,362</u>
Total Liabilities and Net Assets	\$ 821,420	\$ 681,062

The accompanying notes are an integral part of these statements.

Washington Regional Alcohol Program, Inc.
Statements of Activities and Changes in Net Assets
For the years ended September 30,

	2003	2002
Revenue		
Grants	\$ 303,194	\$ 290,103
Checkpoint strike/force grant	618,443	330,830
Virginia Dept. of Motor Vehicles Seatbelt Opinion	44,000	-
Prince George's County Youth Grant	5,296	-
NCADD	-	4,031
Contributions	124,151	147,375
In-kind contributions	23,700	23,700
Miscellaneous	60	4,005
Interest	1,291	472
Total Revenue and other support	<u>1,120,135</u>	<u>800,516</u>
Expenses		
Program services		
Public information and education	769,866	550,445
Advocacy	1,679	2,056
Adult outreach	59,360	46,214
Youth outreach	62,372	44,938
SoberRide	83,648	66,732
Virginia Seatbelt Operation Survey	41,500	-
Prince George's County Youth Grant	4,896	-
Total program services	<u>1,023,321</u>	<u>710,385</u>
Support services		
Management and general	43,085	31,076
Fundraising	12,706	11,884
Total support services	<u>55,791</u>	<u>42,960</u>
Total Expenses	<u>1,079,112</u>	<u>753,345</u>
Change in unrestricted net assets	<u>41,023</u>	<u>47,171</u>
Net assets at beginning of year, as previously reported	-	238,191
Prior period adjustment	-	(150,000)
Net assets at beginning of year, restated	<u>135,362</u>	<u>88,191</u>
Net assets at end of year	<u>\$ 176,385</u>	<u>\$ 135,362</u>

The accompanying notes are an integral part of these statements.

Washington Regional Alcohol Program, Inc.
Statements of Cash Flows
For the years ended September 30,

	2003	2002
Cash flows from operating activities:		
Change in net assets	\$ 41,023	\$ 47,171
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation expense	1,444	1,123
Prior period adjustment	-	(150,000)
Changes in other assets and liabilities:		
Accounts receivable	14,336	33,789
Grants receivable	223,513	(521,615)
Prepaid expenses	(1,425)	(5,305)
Pledges receivable	-	150,000
Accounts payable	(92,482)	192,777
Accrued revenue	186,175	342,342
Accrued expenses	6,642	2,004
Deferred income	(1,000)	1,000
Net cash provided by operating activities	<u>378,226</u>	<u>93,286</u>
Cash flows from investing activities:		
Purchase of equipment	(5,193)	(3,997)
Net cash used in financing activities	<u>(5,193)</u>	<u>(3,997)</u>
Net increase in cash	<u>373,033</u>	<u>89,289</u>
Cash, beginning of year	<u>132,283</u>	<u>42,994</u>
Cash, end of year	<u>\$ 505,316</u>	<u>\$ 132,283</u>
Cash paid for interest expense	\$ 30	\$ 37
Cash paid for income taxes	\$ -	\$ -

The accompanying notes are an integral part of these statements.

2003

Washington Regional Alcohol Program, Inc.
 For the year ended September 30, 2003 (with comparative totals for 2002)

	Program Services		Private Services		General		Total
	2003	2002	2003	2002	2003	2002	
Direct Expenses:							
Salaries	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 4,000
Travel	500	500	500	500	500	500	2,000
Telephone	200	200	200	200	200	200	800
Utilities	100	100	100	100	100	100	400
Supplies	100	100	100	100	100	100	400
Printing	50	50	50	50	50	50	200
Professional fees	100	100	100	100	100	100	400
Depreciation	100	100	100	100	100	100	400
Other	100	100	100	100	100	100	400
Total	\$ 2,150	\$ 2,150	\$ 2,150	\$ 2,150	\$ 2,150	\$ 2,150	\$ 8,600
Indirect Expenses:							
Administrative	1,000	1,000	1,000	1,000	1,000	1,000	4,000
Depreciation	500	500	500	500	500	500	2,000
Utilities	200	200	200	200	200	200	800
Telephone	100	100	100	100	100	100	400
Supplies	100	100	100	100	100	100	400
Printing	50	50	50	50	50	50	200
Professional fees	100	100	100	100	100	100	400
Other	100	100	100	100	100	100	400
Total	\$ 2,150	\$ 2,150	\$ 2,150	\$ 2,150	\$ 2,150	\$ 2,150	\$ 8,600
Total Expenses	\$ 4,300	\$ 4,300	\$ 4,300	\$ 4,300	\$ 4,300	\$ 4,300	\$ 17,200
Revenue:							
Program Services	1,000	1,000	1,000	1,000	1,000	1,000	4,000
Private Services	1,000	1,000	1,000	1,000	1,000	1,000	4,000
General	1,000	1,000	1,000	1,000	1,000	1,000	4,000
Total	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 12,000
Net Change	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 5,200

The accompanying notes are an integral part of these statements.

Washington Regional Alcohol Program, Inc.
 Notes to Financial Statements

1) NATURE OF BUSINESS

The Washington Regional Alcohol Program, Inc., incorporated in December of 1982 under the laws of the State of Maryland, is a nonprofit community-based coalition of business, government and community groups formed to combat drunk driving and underage drinking in the Washington, D.C. metropolitan area by increasing the public awareness of their hazards through media broadcastings and publications.

2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Washington Regional Alcohol Program, Inc. have been prepared on the accrual basis. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Financial Statement Presentation - The financial statement presentation follows the recommendations of Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations". Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted Net Assets - net assets that are not subject to donor imposed stipulations.

Temporarily Restricted Net Assets - net assets subject to donor imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently Restricted Net Assets - net assets subject to donor imposed stipulations that they be maintained permanently by the Organization to use all or part of the income earned on any related investments for general or specific purposes.

Revenue recognition - Revenue is generated primarily through private sector contributions and public grant programs. The grant programs are sponsored by federal, state and local governments and are used to reimburse the Organization for labor and administrative costs incurred to conduct programs aimed at reducing alcohol-related fatalities and underage drinking.

Property and Equipment - Property and equipment is recorded at cost or, if donated, at the estimated fair market value upon receipt with a capitalization threshold of \$500. Depreciation of property and equipment is provided on the straight-line method over the estimated useful life of five years.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Accounts Receivable - The Organization considers accounts receivable to be fully collectible. Accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when the determination is made.

Contributions - In accordance with SFAS No. 116, contributions received are recorded as unrestricted or temporarily restricted support depending on the existence or nature of any donor restrictions. Under SFAS No. 116, contributions are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the time restriction. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

Washington Regional Alcohol Program, Inc.
 Notes to Financial Statements

3) CONTRIBUTED SERVICES

A substantial number of unpaid volunteers have made significant contributions of their time to various programs. The value of these services is not reflected in these statements since it is not susceptible to measurement or valuation. Donated materials and equipment are reflected as contributions in the accompanying statements at their estimated values at the date of receipt. During the year, donated services and goods recognized were \$23,700 for 2003 and 2002.

4) INCOME TAXES

The Washington Regional Alcohol Program, Inc. is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. As such, it is exempt from income taxes on all but unrelated business income. The Organization has not received any notice from the Internal Revenue Service, which would affect its status as an exempt, charitable organization.

5) FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

6) COSTS SUBJECT TO AUDIT

All federal awards, whether received directly or indirectly, are subject to audit. Since its formation, the Organization has not been informed of any unallowed costs. Management is of the opinion that adjustments, if any, resulting from past or future audits will not have a material effect on the financial statements.

7) LINE OF CREDIT

In 2001, the Organization renewed its line of credit for up to \$15,000 with a local financial institution. The line of credit is payable on demand, with a variable interest rate (equal to the prime rate plus one percentage point) with the initial interest rate being 9.5%. There were no draw down of funds for either years ended September 30, 2003 and 2002.

8) COMMITMENTS

In November 2001, the Organization signed an agreement to sub-lease space from Renaissance Worldwide Professionals, Inc. through January 31, 2006. The rent is based on the square footage occupied by the Organization, currently 967 square feet at approximately \$18 per square foot. The rate increases by six percent annually over prior year's base rent.

The Organization leases a postage meter under an operating lease for \$58 per month expiring in February 2006.

Future minimum rental payments required under WRAP's operating leases are as follows:

2004	\$ 19,970
2005	\$ 21,126
2006	\$ 21,888
2007	\$ 5,490
2008	\$ -

Washington Regional Alcohol Program, Inc.
 Notes to Financial Statements

8) COMMITMENTS (continued)

Rent expense for the years ended September 30, 2003 and 2002 were \$19,443 and \$13,995, respectively.

9) PROPERTY AND EQUIPMENT

The components of net property and equipment are as follows:

	2003	2002
Furniture and fixtures	\$ 1,653	\$ 1,653
Computer hardware	4,162	4,162
Equipment	8,318	3,125
Total	14,133	8,940
Less accumulated depreciation	4,467	3,023
Net property and equipment	\$ 9,666	\$ 5,917

Depreciation expense for the years ended September 30, 2003 and 2002 were \$1,444 and \$1,123, respectively.

10) CONCENTRATION OF CREDIT RISK

The Organization has cash balances in a bank in excess of amounts federally insured. The uninsured balances at September 30, 2003 totaled approximately \$426,104. The Organization maintains its cash with a high quality financial institution, which the Organization believes limits these risks.

11) RETIREMENT PLAN

Employees of the Organization are included, on a voluntary basis, in a contributory tax-deferred annuity plan administered by the Organization. The Plan was established on September 1, 2002. Contributions by the Organization aggregated to \$4,256 and \$8,118 at September 30, 2003 and 2002.

12) PRIOR PERIOD ADJUSTMENT

Pledges receivable that were booked in 2001 were deemed uncollectible in 2002 as it was a "use-or-lose" in-kind gift that was limited in the year in which it was given.

This adjustment decreased retained earnings in the amount of \$150,000 and decreased pledges receivable \$150,000.

2003

Report of Independent Auditors



Linton, Shafer & Company, P.A.
 CERTIFIED PUBLIC ACCOUNTANTS
 BUSINESS AND FINANCIAL ADVISORS

PRINCIPALS

Karen E. Hinkle, CPA
 Donald C. Linton, CPA, CFP

Joseph M. McCallion, CPA
 Ronald W. Shafer, CPA



Report of Independent Certified Public Accountants

Board of Directors
 Washington Regional Alcohol Program, Inc.

We have audited the accompanying statements of financial position of the Washington Regional Alcohol Program, Inc. ("WRAP", a nonprofit organization) as of September 30, 2002 and 2001, and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of WRAP as of September 30, 2002 and 2001, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule of functional expenses is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information has been subject to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

December 4, 2002

Linton Shafer Company



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Washington Regional Alcohol Program, Inc.
Statements of Financial Position
September 30,

	2002	2001
Assets		
Current Assets		
Cash	\$ 132,283	\$ 42,994
Accounts receivable	14,848	48,589
Grants receivable	521,615	-
Pledges receivable	-	150,000
Prepaid expenses	6,399	1,094
Total Current Assets	675,145	242,677
Property and equipment	8,940	9,778
Less: accumulated depreciation	3,023	6,686
Property and equipment, net	5,917	3,092
Total Assets	\$ 681,062	\$ 245,769

	2002	2001
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 197,892	\$ 5,116
Accrued revenue	342,342	-
Accrued expenses	4,466	2,462
Deferred income	1,000	-
Total Current Liabilities	545,700	7,578
Net Assets		
Unrestricted	135,362	238,191
Total Net Assets	135,362	238,191
Total Liabilities and Net Assets	\$ 681,062	\$ 245,769

The accompanying notes are an integral part of these statements.

Washington Regional Alcohol Program, Inc.
Statements of Activities and Changes in Net Assets
For the years ended September 30,

	2002	2001
Revenue		
Grants	\$ 290,103	\$ 194,425
Checkpoint strikeforce grant	330,830	-
NCADD	4,031	-
Contributions	147,375	137,915
In-kind contributions	25,700	282,900
Miscellaneous	4,005	475
Interest	472	846
Total Revenue	800,516	616,561
Net assets released from restrictions	-	150,000
Total unrestricted revenue and reclassifications	800,516	766,561
Expenses		
Program services		
Public information and education	550,445	399,248
Advocacy	2,056	1,140
Adult outreach	46,214	45,695
Youth outreach	44,938	46,397
SoberRide	66,732	65,949
Total program services	710,385	558,429
Support services		
Management and general	31,076	43,566
Fundraising	11,884	10,993
Total Expenses	753,345	612,988
Change in unrestricted net assets	47,171	153,573
Changes in temporarily restricted net assets		
Temporarily restricted revenues and other support		
Restrictions satisfied by passage of time	-	(150,000)
Change in temporarily restricted net assets		(150,000)
Change in net assets	47,171	3,573
Net assets at beginning of year, as previously reported	238,191	234,618
Prior period adjustment	(150,000)	-
Net assets at beginning of year, restated	88,191	234,618
Net assets at end of year	\$ 135,362	\$ 238,191

The accompanying notes are an integral part of these statements.

Washington Regional Alcohol Program, Inc.
Statements of Cash Flows
For the years ended September 30,

	2002	2001
Cash flows from operating activities:		
Change in net assets	\$ 47,171	\$ 3,573
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities		
Depreciation expense	1,123	1,275
Prior period adjustment	(150,000)	-
Changes in other assets and liabilities		
Accounts receivable	33,789	-
Grants receivable	(521,615)	(16,865)
Prepaid expenses	(5,305)	(468)
Pledges receivable	150,000	12,535
Accounts payable	192,777	(2,694)
Accrued revenue	342,342	-
Accrued expenses	2,004	(678)
Deferred income	1,000	-
Net cash provided by (used in) operating activities	93,286	(3,322)
Cash flows from investing activities:		
Purchase of equipment	(3,997)	(1,307)
Net cash used in financing activities	(3,997)	(1,307)
Net increase (decrease) in cash	89,289	(4,629)
Cash, beginning of year	42,994	47,623
Cash, end of year	\$ 132,283	\$ 42,994
Cash paid for interest expense	\$ 37	\$ 229
Cash paid for income taxes	\$ -	\$ -

The accompanying notes are an integral part of these statements.

Washington Regional Alcohol Program, Inc.
Schedule of Functional Expenses
For the year ended September 30, 2002 (with comparative totals for 2001)

	Program Services			Supporting Services			Total	2001
	Public Info. Education	Adult Outreach	Youth Outreach	Total	Admin.	Fundraising		
Direct Expenses								
Salaries and related expenses	\$ 45,800	\$ 32,861	\$ 23,399	\$ 101,760	\$ 47,162	\$ 10,230	\$ 159,242	\$ 141,465
Supplies	5,865	75	374	6,310	13,995	-	19,977	9,977
Rent office	-	-	-	-	967	-	967	2,631
Rent equipment	384,974	150	7,743	388,074	-	-	388,974	311,155
Conferences and meetings	530	517	357	1,404	1,283	-	2,687	15,197
Travel and lodging	22,982	-	-	22,982	-	-	22,982	40,309
Subsidies - cash fees	-	-	-	-	36,414	-	36,414	48,309
Public service announcements	27,137	6,402	6,317	39,856	85	-	40,000	259,200
Printing	166	935	2,231	3,332	1,025	-	4,357	38,526
Accounting and auditing	4,391	1,663	102	6,156	480	-	6,636	11,425
Telephone	4,815	333	267	5,415	1,399	-	6,814	11,425
Travel and lodging	8,895	76	1,569	10,540	639	-	11,179	5,696
Meals and entertainment	1,232	1,018	1,021	3,271	402	-	3,673	9,457
Telephone	1,118	-	4,367	5,485	842	-	6,327	29,914
Interest	-	-	-	-	1,055	-	1,055	479
Depreciation	502,391	42,013	41,341	585,745	5,400	-	5,900	3,111
Total direct expenses	47,654	4,201	3,397	55,252	65,533	11,884	113,669	613,988
Allocation of indirect expenses	\$ 250,445	\$ 46,214	\$ 49,028	\$ 345,687	\$ 11,219	\$ 11,884	\$ 378,810	\$ 412,968
Totals								

The accompanying notes are an integral part of this schedule.

Washington Regional Alcohol Program, Inc.
Notes to Financial Statements

1) NATURE OF BUSINESS

The Washington Regional Alcohol Program, Inc., incorporated in December of 1982 under the laws of the State of Maryland, is a nonprofit community-based coalition of business, government and community groups formed to combat drunk driving and underage drinking in the Washington, D.C. metropolitan area by increasing the public awareness of their hazards through media broadcastings and publications.

2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Washington Regional Alcohol Program, Inc. have been prepared on the accrual basis. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Financial Statement Presentation - The financial statement presentation follows the recommendations of Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations". Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted Net Assets - net assets that are not subject to donor imposed stipulations.

Temporarily Restricted Net Assets - net assets subject to donor imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently Restricted Net Assets - net assets subject to donor imposed stipulations that they be maintained permanently by the Organization to use all or part of the income earned on any related investments for general or specific purposes.

Revenue recognition - Revenue is generated primarily through private sector contributions and public grant programs. The grant programs are sponsored by federal, state and local governments and are used to reimburse the Organization for labor and administrative costs incurred to conduct programs aimed at reducing alcohol-related fatalities and underage drinking.

Property and Equipment - Property and equipment is recorded at cost or, if donated, at the estimated fair market value upon receipt with a capitalization threshold of \$500. Depreciation of property and equipment is provided on the straight-line method over the estimated useful life of five years.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Washington Regional Alcohol Program, Inc.
Notes to Financial Statements

2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Accounts Receivable - The Organization considers accounts receivable to be fully collectible. Accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when the determination is made.

Contributions - In accordance with SFAS No. 116, contributions received are recorded as unrestricted or temporarily restricted support depending on the existence or nature of any donor restrictions. Under SFAS No. 116, contributions are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the time restriction. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

3) CONTRIBUTED SERVICES

A substantial number of unpaid volunteers have made significant contributions of their time to various programs. The value of these services is not reflected in these statements since it is not susceptible to measurement or valuation. Donated materials and equipment are reflected as contributions in the accompanying statements at their estimated values at the date of receipt. During the year, donated services and goods recognized were \$23,700 and \$282,900 for 2002 and 2001, respectively.

4) INCOME TAXES

The Washington Regional Alcohol Program, Inc. is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. As such, it is exempt from income taxes on all but unrelated business income. The Organization has not received any notice from the Internal Revenue Service, which would affect its status as an exempt, charitable organization.

5) FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

6) COSTS SUBJECT TO AUDIT

All federal awards, whether received directly or indirectly, are subject to audit. Since its formation, the organization has not been informed of any unallowed costs. Management is of the opinion that adjustments, if any, resulting from past or future audits will not have a material effect on the financial statements.

7) LINE OF CREDIT

In 2001, the Organization renewed its line of credit for up to \$15,000 with a local financial institution. The line of credit is payable on demand, with a variable interest rate (equal to the prime rate plus one percentage point) with the initial interest rate being 9.5%. There were no draw down of funds for either years ended September 30, 2002 and 2001.

Washington Regional Alcohol Program, Inc.
Notes to Financial Statements

8) COMMITMENTS

In November 2001, the Organization signed an agreement to sub-lease space from Renaissance Worldwide Professionals, Inc. through January 31, 2006. The rent is based on the square footage occupied by the Organization, currently 967 square feet at approximately \$18 per square foot. The rate increases by six percent annually over prior year's base rent.

The Organization leases a postage meter under an operating lease for \$58 per month expiring in February 2006.

Future minimum rental payments required under WRAP's operating leases are as follows:

2003	\$ 18,879
2004	\$ 19,970
2005	\$ 21,126
2006	\$ 21,888
2007	\$ -

Rent expense for the years ended September 30, 2002 and 2001 were \$13,995 and \$9,977, respectively.

9) CONCENTRATION OF CREDIT RISK

The Organization has cash balances in a bank in excess of amounts federally insured. The uninsured balances at September 30, 2002 totaled approximately \$97,596. The Organization maintains its cash with a high quality financial institution, which the Organization believes limits these risks.

10) RETIREMENT PLAN

Employees of the Organization are included, on a voluntary basis, in a contributory tax-deferred annuity plan administered by the Organization. The Plan was established on September 1, 2002. Contributions by the Organization aggregated to \$8,118 for 2002.

11) PRIOR PERIOD ADJUSTMENT

Pledges receivable that were booked in the prior year are now deemed uncollectible as it was a "use-or-lose" in-kind gift that was limited in the year in which it was given.

This adjustment decreased retained earnings in the amount of \$150,000 and decreased pledges receivable \$150,000.

WRAP



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