



ANNUAL REPORT 2001

WASHINGTON REGIONAL ALCOHOL PROGRAM

*"Fighting drunk driving,
drugged driving and
underage drinking
in the Washington-
metropolitan area."*



WRAP
Established in 1982

A MESSAGE FROM THE CHAIRMAN

The fiscal year ending September 30, 2001 was a banner year for the Washington Regional Alcohol Program or WRAP. In the twelve months comprising this period, the nonprofit WRAP experienced unprecedented growth programmatically, fiscally and legislatively.

Programmatically, and in addition to the provision of the organization's popular school and workplace-based prevention programs, WRAP's free cab ride service to combat drunk driving in the Washington-metro area, SoberRide, experienced a level of growth which would make any transportation provider envious. From October 1, 2000 to September 30, 2001, WRAP removed a record 3,100 persons from Greater Washington's roadways who otherwise may have driven drunk via this lifesaving initiative.

This 65-percent growth rate from just two years ago translates into WRAP removing a would-be drunk driver from this region's roadways every six minutes during last year's SoberRide hours of operations.

Financially, WRAP made major strides this year to both fuel its fight against impaired driving and underage drinking as well as to maximize the public and private dollars it spends. Fiscal year 2000-01 witnessed WRAP increase its total revenue (including in-kind gifts) by an impressive 86-percent.

Simultaneously, WRAP increased its grant funding by more than ten-percent and reduced its administrative and fundraising expenses by six-percent. On a personal note, I am constantly flattered that when people see the breadth of work WRAP performs, they believe it's the work of a 30-person organization. Truth-be-told, however, is that WRAP's staff, unbelievably, totals just three very hard-working and dedicated professionals.

WRAP also grew in the legislative arena, in addition to its emerging as "the voice" on drunk driving and teen drinking in the region, as it made major in-roads this past year in effectively championing landmark legislation in not just the District of Columbia, Maryland and Virginia—but all three jurisdictions.

In 2001 in Virginia, and through the organization's proactive advocacy efforts including a provenly-effective mobilization of a grassroots network via regularly-issued WRAP Legislative Alerts, WRAP help lead the fight in having Virginia lawmakers rightfully pass legislation this year closing the Commonwealth's breath test loophole and creating a separate alcohol-education track in its public schools. In Maryland this year, WRAP helped lead the fight in having that state finally allow the refusal

of a breath test to be used as evidence in a subsequent court trial. And in the District of Columbia—where you'd be hard-pressed this year *not* to see WRAP's two and three-story high anti-drunk driving wall murals—WRAP helped that city pass legislation which increases the penalties for repeat and high blood alcohol concentration or "super drunk" drivers including mandatory incarceration.

Along the way, I feel as I've grown, as well. I've grown to greater appreciate the work of this broad, "big-tent" and tireless public-private coalition which is WRAP. I've grown impressed at WRAP's Board, staff and volunteers who are willing to roll-up-their-sleeves and don't care who gets credit for the organization's successes. And I've grown fond of this three-person, "little-engine-that-could" staff who are leading this region's fight against the most frequently committed violent crime in this country, drunk driving.

Speaking of WRAP's capable staff, it would be a missed opportunity if I didn't mention WRAP's collective loss following the tragic death of its young Program Manager, Emily Christian, in August 2001. Emily passed away as a result of a traffic crash that month in Fauquier County, Virginia. While her passing is a reminder of the importance of traffic safety, it is more so a great loss for anyone and everyone who came in contact with this bright and talented individual.

As I conclude my term as WRAP's Chairman, I leave at a time which serves as a reminder that our fight against impaired driving in this region is far from won as this year marked the first time in nearly a decade that drunk driving is on the rise in Greater Washington. However, I leave an organization with the talent, dedication and perseverance to win this fight and I look forward to contributing to as much as a volunteer.

To that end, I would urge all Washingtonians to join me helping in the fight against impaired driving and underage drinking by supporting WRAP today.



Lon Anderson,
Chairman



EXECUTIVE COMMITTEE

Lon Anderson
Chairman
AAA Mid-Atlantic

Nick Champeau
Vice Chairman
Washington Area New
Automobile Dealers
Association

Leisa Weir
Secretary
UPN 20

Fred Valentine
Treasurer
Clark Construction

John Moulden
Immediate Past Chair
Transportation Safety
Associates

Stuart Bates
Maryland Highway Safety
Office

Vince Burgess
Virginia Department of
Motor Vehicles

Carole Lewis
District of Columbia
Department of Public Works

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Arlington County Police
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Virginia State Police

Lt. John Crawford
City of Alexandria Police
Department

Sharon Eddy
State Farm Insurance



WRAP's 2000-01 Board of Directors (not all pictured)

Dana Gigliotti
Prince George's County
Police Department

Alexa Graf
AT&T Wireless

Carol Huebner
Anheuser-Busch, Inc

Dr. Til Jolly
Advocates On Call

David Kelly
MADD Northern Virginia

Robert Krebs
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Lanham

Montgomery County
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William Lecos
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Kathryn Lusby-Treber
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Services

Susan Morris
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Andrew Ockershausen
Comcast SportsNet

George Pakidis
Red Top Cab Company

Chuck Pena
American Council on
Alcoholism

Eric Peterson
Restaurant Association of
Metropolitan Washington

David Robertson
Metropolitan Washington
Council of Governments

Jerry Sachs

C. Eric Samuel
Premiere International
Management

Barry Scher
Giant Food Inc.

Walter Smith
GEICO Direct

Jerry Stemler
Fairfax County Police
Department

Christopher Tavlarides
Capitol Outdoor/Interior
Displays

Ted Till
GEICO Direct

John Undeland
Strat@comm

Robert Washington

WRAP STAFF

Kurt Gregory Erickson
Executive Director

Robin Black
Office Manager

Emily Christian
Program Manager

Beth Fusakio
Program Manager

Highlights from FY 2000-01 include:

SOBERRIDE™

Called “one of the most successful free cab ride programs for would-be impaired drivers” by *WTOP-AM*, WRAP’s award-winning **SoberRide** program removed a record 3,100 persons from the Washington-metropolitan area’s roadways in fiscal year 2000-01 who otherwise may have driven drunk.

This year’s ridership level represents a 35-percent increase from the previous year and 1,200 more annual riders from just two years ago. Highlights from WRAP’s **SoberRide** program this year included:

- ▶ Providing 247 free cab rides to would-be impaired drivers during the 2000 Halloween holiday—representing the removal of a potential drunk driver from Greater Washington’s roadways every three minutes during the fall holiday.
- ▶ Representing a 45-percent increase in ridership from the previous year, providing a record 2,279 Holiday **SoberRides** during WRAP’s 2000-01 December-January offering.

- ▶ Removing a record 349 would-be drunk drivers over the 2001 St. Patrick’s Day holiday representing both a 19% increase in ridership from 2000 and the removal of a would-be drunk driver from local roadways every three minutes.

- ▶ Nearly doubling last year’s ridership, dispatching 225 free cab rides via WRAP’s 2001 Independence Day **SoberRide** campaign.
- ▶ And, in an effort to both combat drunk driving during the July 4, 2001 holiday while simultaneously promoting WRAP’s Independence Day **SoberRide** program, WRAP developed 3,000 “Get Hammered, Get Nailed” informational brochures distributed by local law enforcement to motorists passing through that holiday’s sobriety checkpoints in Maryland’s Montgomery and Prince George’s Counties along with 1,000 donated Washington Mystics tickets.

WRAP’s 2001 “Get Hammered, Get Nailed” brochure.



WRAP’s Executive Director Kurt Erickson (l), SoberRide Committee Chairman George Pakidis (2nd from l) and Chairman Lon Anderson (r) accept a check from Enterprise Rent-A-Car’s Ed McCarty at a 2000 Halloween SoberRide news event.



Metropolitan Police Department Lt. Patrick Burke helps kick-off WRAP’s 2001 St. Patrick’s Day SoberRide campaign at Fado in Washington, D.C.

ADULT OUTREACH AND ADVOCACY



- ▶ Bringing a lifesaving, traffic safety message into the workplace by reaching thousands of area employees with WRAP’s innovative business outreach program, *Safe And Vital Employees (SAVE)*.
- ▶ Honoring eleven local law enforcement professionals at WRAP’s third-annual Law Enforcement awards of Excellence for Impaired Driving Prevention.



AT&T’s Alexa Graf, Montgomery County Police Chief Charles Moose and Metropolitan Police Lt. Pamela Simms (back l to r) bestow WRAP’s 2000 Law Enforcement Awardee Maryland State Trooper Joseph Eichelberger (front) with a wireless phone, Wizards tickets and a commemorative plaque.



WRAP’s 2001 Corporate Guide to Safe Celebrating and Safe Driving.

- ▶ Distributing 2,500 copies of WRAP’s 2001 *Corporate Guide to Safe Celebrating and Safe Driving*.
- ▶ And championing key legislative measures aimed at providing effective deterrents to both impaired driving and underage drinking including the: securing of legislation on the District of Columbia targeting high BAC offenders; successfully passing a Maryland law allowing the refusal of a breath test to be used as evidence in a subsequent court trial; and closing Virginia’s breath test loophole while simultaneously creating a separate alcohol-education track in that state’s public schools.



WRAP Executive Director Kurt Erickson joins Maryland Lt. Governor Kathleen Kennedy Townsend at the Maryland State House in Annapolis.

Law enforcement officers from throughout the metropolitan area join together at WRAP’s 2000 Law Enforcement Awards ceremony.



2001 Independence Day SoberRide poster.

YOUTH OUTREACH

- ▶ Reaching nearly 6,000 Washington-metropolitan area high school and college students through interactive educational programs and activities like WRAP's *Alcohol Awareness for Students* program.
- ▶ Calling it a "recognition of local high school students doing the right thing" by Metro News Networks, WRAP's ninth-annual GEICO Student Awards at Washington, D.C.'s MCI Center recognized eight Greater Washington high school student groups for their promotion of alcohol and drug-free lifestyles to their peers.



WRAP Board member Walter Smith, formerly with GEICO Direct (3rd from left) and Washington Wizards Chris Whitney and David Vanterpoole (back l to r) pose with students from WRAP's 2001 GEICO Student Award winning Seneca Valley High School.

- ▶ With partner AT&T Wireless, distributing 1,000 prepaid calling cards to local high school students to ensure a safe 2001 prom and graduation season as part of WRAP's regional Moment of Silence which commemorates the 13th spring anniversary of the worst drunk driving crash in U.S. history.



WRAP's 2001 School Resource Guide to Underage Drinking Prevention.

- ▶ Distributing 2,400 copies of WRAP's 2001 *School Resource Guide to Underage Drinking Prevention*.
- ▶ And bringing WRAP's youth-focused prevention programs to eight church groups in Prince George's County over a three-month period, in partnership with MADD, consummating with a tree-planting ceremony in MADD's Memorial Grove.

A 2001 GEICO Awards participant competes as part of WRAP's exclusive clinic with the Washington Mystics.



AT&T Wireless' Alexa Graf (second from left) announces her company and WRAP's presentation of 1,000 prepaid calling cards to James Madison High School students at a news event also featuring (l to r) JMHS' Coach John Lingengfelter, former Principal Beverly Wilson and SADD Club President Paul Curtis.



Chuck Wilson of Metro News Networks attempts to maneuver a golf cart between the orange cones while wearing WRAP's Fatal Vision goggles as part of the release of WRAP's 2000 "How Safe are Our Roads?" report.

COMMUNITY OUTREACH

- ▶ In tandem with WRAP partners the U.S. Park Police, releasing WRAP's seventh-annual highway safety report, "How Safe are Our Roads?," citing an increase in drunk driving incidents in the Washington-metropolitan area.
- ▶ In partnership with Capitol Outdoor and Equals Three Communications, unveiling two, three-story high, anti-drunk driving wall murals in the District of Columbia.
- ▶ Honoring 16 public and private partners in the fight against impaired driving and underage drinking via the presentation of the annual 2000 WRAPPY Awards.
- ▶ Serving as a model nonprofit organization before more than a quarter-million readers in the *Times Community Newspapers'* "community campaign" ads.



WRAP Board member and Arlington County Police Officer Leo Cabrales poses with Pulitzer Prize-winning journalist Laura Sessions Stepp following the 2001 WRAPPY Awards.

- ▶ Raising over \$ 5,200 via WRAP's second-annual Silent Auction held in connection with the organization's 2000 Holiday Kick-Off at the Radisson Barcelo in Washington, D.C.
- ▶ Participating in the District of Columbia's 2001 St. Patrick's Day Parade as a means to promote safe driving and WRAP's St. Patty's Day **SoberRide** campaign.



One of WRAP's "Buz Kill" wall murals at 1201 L Street, NW in Washington, D.C.

An outfitted 2001 Chrysler Sebring convertible generously provided by the Washington Area New Automobile Dealers Association and the Fitzgerald Auto Malls is lined-up to help promote WRAP's SoberRide program as part of Washington, D.C.'s 2001 St. Patrick's Day parade.



WRAP Board member George Pakidis and Metropolitan Police Lt. Pamela Simms enjoy a happy reunion at WRAP's 2000 Silent Auction.



Times Community Newspapers ad featuring WRAP.

Report of Independent Certified Public Accountants

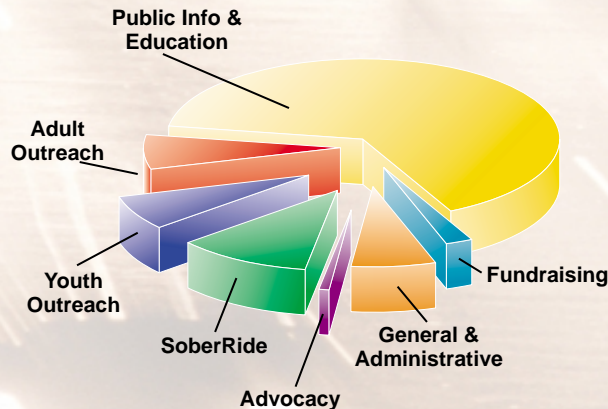
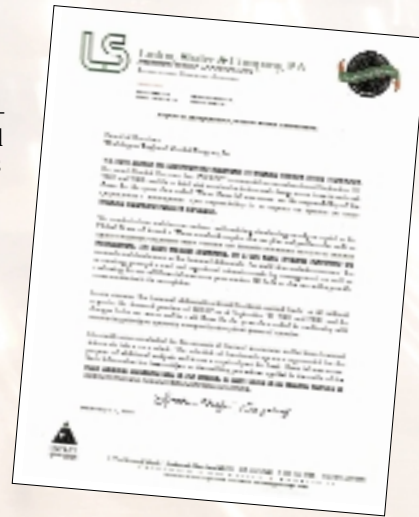
Board of Directors
Washington Regional Alcohol Program, Inc.

We have audited the accompanying statements of financial position of the Washington Regional Alcohol Program, Inc. ("WRAP", a nonprofit organization) as of September 30, 2001 and 2000, and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of WRAP as of September 30, 2001 and 2000, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule of functional expenses is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information has been subject to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



Washington Regional Alcohol Program, Inc. Statements of Financial Position

September 30,

	2001	2000
Assets		
Current Assets		
Cash	\$ 42,994	\$ 47,623
Accounts receivable	48,589	31,724
Pledges receivable	150,000	162,535
Prepaid expenses	1,094	626
Total Current Assets	242,677	242,508
Property and equipment	9,778	8,471
Less: accumulated depreciation	6,686	5,411
Property and equipment, net	3,092	3,060
Total Assets	\$245,769	\$245,568
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 5,116	\$ 7,810
Accrued expenses	2,462	3,140
Total Current Liabilities	7,578	10,950
Net Assets		
Unrestricted	238,191	84,618
Temporarily restricted	-	150,000
Total Net Assets	238,191	234,618
Total Liabilities and Net Assets	\$245,769	\$245,568

The accompanying notes are an integral part of these statements.

Washington Regional Alcohol Program, Inc.

Statements of Activities and Changes in Net Assets

For the years ended September 30,

	2001	2000
Revenue		
Grants	\$194,425	\$176,502
Contributions	137,915	140,067
In-kind contributions	282,900	13,099
Miscellaneous	475	1,167
Interest	846	117
Total Revenue	<u>616,561</u>	<u>330,952</u>
Net assets released from restrictions	150,000	4,500
Total unrestricted revenue and reclassifications	<u>766,561</u>	<u>335,452</u>
Expenses		
Program services		
Public information and education	399,248	106,905
Advocacy	1,140	439
Adult outreach	45,695	51,184
Youth outreach	46,397	56,356
SoberRide	65,949	44,642
Total program services	<u>558,429</u>	<u>259,526</u>
Support services		
Management and general	43,566	44,027
Fundraising	10,993	13,539
Total Expenses	<u>612,988</u>	<u>317,092</u>
Change in unrestricted net assets	<u>153,573</u>	<u>18,360</u>
Changes in temporarily restricted net assets		
Temporarily restricted revenues and other support		
Contributions	-	150,000
Restrictions satisfied by passage of time	(150,000)	-
Restrictions satisfied by payments	-	(4,500)
Change in temporarily restricted net assets	<u>(150,000)</u>	<u>145,500</u>
Change in net assets	3,573	163,860
Net assets at beginning of year	234,618	70,758
Net assets at end of year	<u>\$238,191</u>	<u>\$234,618</u>

The accompanying notes are an integral part of these statements.

Washington Regional Alcohol Program, Inc.

Statements of Cash Flows

For the years ended September 30,

	2001	2000
Cash flows from operating activities:		
Change in net assets	\$ 3,573	\$163,860
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities		
Depreciation expense	1,275	724
Changes in other assets and liabilities		
Accounts receivable	(16,865)	34,992
Prepaid expenses	(468)	(220)
Pledges receivable	12,535	(161,885)
Accounts payable	(2,694)	(1,427)
Accrued expenses	(678)	364
Net cash provided by (used in) operating activities	<u>(3,322)</u>	<u>36,408</u>
Cash flows from investing activities:		
Purchase of equipment	(1,307)	(2,049)
Net cash used in financing activities	<u>(1,307)</u>	<u>(2,049)</u>
Cash flows from financing activities:		
Repayment of Term Loan	-	(1,684)
Net cash used in financing activities	<u>-</u>	<u>(1,684)</u>
Net increase (decrease) in cash	(4,629)	32,675
Cash, beginning of year	<u>47,623</u>	<u>14,948</u>
Cash, end of year	<u>\$42,994</u>	<u>\$47,623</u>
Cash paid for interest expense	\$ 229	\$ 34
Cash paid for income taxes	\$ -	\$ -

The accompanying notes are an integral part of these statements.

Washington Regional Alcohol Program, Inc.
Schedule of Functional Expenses

For the year ended September 30, 2001 (with comparative totals for 2000)

	Program Services					Supporting Services			Total 2001	Total 2000	
	Public Info. and Education	Adult Outreach	Youth Outreach	SoberRide	Advocacy	Total	General and Admin.	Fundraising			Total
Direct Expenses											
Salaries and related expenses	\$ 45,238	\$33,774	\$23,924	\$ -	\$ -	\$102,936	\$28,209	\$10,320	\$38,529	\$141,465	\$136,378
Supplies	4,312	214	554	-	12	5,092	-	-	-	5,092	594
Rent - office	-	-	-	-	-	-	9,977	-	9,977	9,977	13,302
Rent - equipment	-	-	-	-	-	-	2,631	-	2,631	2,631	758
Consultants	11,000	-	1,055	9,100	-	21,155	-	-	-	21,155	11,000
Conferences and meetings	6,573	130	8,494	-	-	15,197	-	-	-	15,197	7,555
Other direct	12,950	-	-	-	70	13,020	858	-	858	13,878	23,888
SoberRide - cab fares	-	-	-	48,369	-	48,369	-	-	-	48,369	33,598
Public service announcements	259,200	-	-	-	-	259,200	-	-	-	259,200	-
Printing	23,188	6,167	6,171	-	-	35,526	-	-	-	35,526	39,343
Accounting and auditing	500	-	-	-	50	550	12,525	400	12,925	13,475	13,175
Postage	4,809	635	1,211	-	19	6,674	632	222	854	7,528	13,411
Travel and lodging	3,441	255	844	-	728	5,268	377	51	428	5,696	3,534
Meals and entertainment	415	28	38	87	4	572	721	-	721	1,293	1,767
Telephone	16,391	340	340	8,393	257	25,721	1,193	-	1,193	26,914	13,301
Interest	-	-	-	-	-	-	229	-	229	229	34
Insurance	-	-	-	-	-	-	977	-	977	977	985
Miscellaneous	-	-	450	-	-	450	2,661	-	2,661	3,111	3,745
Depreciation	-	-	-	-	-	-	1,275	-	1,275	1,275	724
Total direct expenses	<u>388,017</u>	<u>41,543</u>	<u>43,081</u>	<u>65,949</u>	<u>1,140</u>	<u>539,730</u>	<u>62,265</u>	<u>10,993</u>	<u>73,258</u>	<u>612,988</u>	<u>317,092</u>
Allocation of indirect expenses	11,231	4,152	3,316	-	-	18,699	(18,699)	-	(18,699)	-	-
Totals	<u>\$399,248</u>	<u>\$45,695</u>	<u>\$46,397</u>	<u>\$65,949</u>	<u>\$1,140</u>	<u>\$558,429</u>	<u>\$43,566</u>	<u>\$10,993</u>	<u>\$54,559</u>	<u>\$612,988</u>	<u>\$317,092</u>

The accompanying notes are an integral part of these statements.

Notes to Financial Statements

1. NATURE OF BUSINESS

The Washington Regional Alcohol Program, Inc., incorporated in December of 1982 under the laws of the State of Maryland, is a nonprofit community-based coalition of business, government and community groups formed to combat drunk driving and underage drinking in the Washington, D.C. metropolitan area by increasing the public awareness of their hazards through media broadcastings and publications.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Washington Regional Alcohol Program, Inc. have been prepared on the accrual basis. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Financial Statement Presentation - The financial statement presentation follows the recommendations of Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations". Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted Net Assets - net assets that are not subject to donor imposed stipulations.

Temporarily Restricted Net Assets - net assets subject to donor imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. There were \$0 and \$150,000 of unexpended temporarily restricted contributions as of September 30, 2001 and 2000, respectively.

Permanently Restricted Net Assets - net assets subject to donor imposed stipulations that they be maintained permanently by the Organization to use all or part of the income earned on any related investments for general or specific purposes.

Revenue recognition - Revenue is generated primarily through private sector contributions and public grant programs. The grant programs are sponsored by federal, state and local governments and are used to reimburse the Organization for labor and administrative costs incurred to conduct programs aimed at reducing alcohol-related fatalities and underage drinking.

Property and Equipment - Property and equipment is recorded at cost or, if donated, at the estimated fair market value upon receipt with a capitalization threshold of \$500. Depreciation of property and equipment is provided on the straight-line method over the estimated useful life of five years.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Accounts and Pledges Receivable - The Organization considers account and pledges receivable to be fully collectible. Accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when the determination is made. All pledges are expected to be received within one year.

Contributions - In accordance with SFAS No. 116, contributions received are recorded as unrestricted or temporarily restricted support depending on the existence or nature of any donor restrictions. Under SFAS No. 116, contributions are required to be reported as temporarily restricted support and are then

reclassified to unrestricted net assets upon expiration of the time restriction. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

3. CONTRIBUTED SERVICES

A substantial number of unpaid volunteers have made significant contributions of their time to various programs. The value of these services is not reflected in these statements since it is not susceptible to measurement or valuation. Donated materials and equipment are reflected as contributions in the accompanying statements at their estimated values at the date of receipt. During the year, donated services and goods recognized were \$282,900 and \$163,100 for 2001 and 2000, respectively.

4. INCOME TAXES

The Washington Regional Alcohol Program, Inc. is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. As such, it is exempt from income taxes on all but unrelated business income. The Organization has not received any notice from the Internal Revenue Service, which would affect its status as an exempt, charitable organization.

5. LEASE COMMITMENTS

On January 1, 1997, the Organization renewed its lease for building and office space on a month-to-month basis, with the monthly payments being \$1,109. The lease is considered for accounting purposes to be an operating lease. Rent expense for both years ended September 30, 2001 and 2000 were \$9,977 and \$13,302, respectively.

6. FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

7. COSTS SUBJECT TO AUDIT

All federal awards, whether received directly or indirectly, are subject to audit. Since its formation, the organization has not been informed of any unallowed costs. Management is of the opinion that adjustments, if any, resulting from past or future audits will not have a material effect on the financial statements.

8. LINE OF CREDIT

In 2001, the Organization renewed its line of credit for up to \$15,000 with a local financial institution. The line of credit is payable on demand, with a variable interest rate (equal to the prime rate plus one percentage point) with the initial interest rate being 9.5%. There were no draw down of funds for either years ended September 30 2001 and 2000.

9. SUBSEQUENT EVENTS

In November 2001, the Organization signed an agreement to sub-lease space from Renaissance Worldwide Professionals, Inc through January 31, 2006. The rent is based on the square footage occupied by WRAP, currently 967 square feet at approximately \$18 per square foot. The rate increases by six percent annually over prior year's base rent. Future minimum rental payments required under WRAP's operating lease are as follows:

2002	\$13,050
2003	\$18,183
2004	\$19,274
2005	\$20,430
2006	\$21,656

Corporate Contributions

October 1, 2000 to September 30, 2001

The Chairman's Club
(\$10,000 and over)
Anheuser-Busch and Local Distributors
AT&T Wireless
Enterprise Rent-A-Car
GEICO Direct

Corporate Platinum
(\$5,000 to \$9,999)
Exxon Mobil Corporation
Washington Area New Automobile Dealers
Association

Corporate Gold
(\$1,000 to \$4,999)
American Plastics Council
Beer Institute
Beltway Basketball
Clark Construction
Equals 3 Communications
Giant Food Inc.
PEPCO
Miller Brewing Company
Safeway Inc.
TRW
United Way designations
USAA

Corporate Silver
(\$500 to \$999)
AAA Mid-Atlantic
Acacia Life Insurance Company
Fado's
Murphy's Grand Irish Restaurant
The Hartford
Virginia Imports, LTD

Corporate Bronze
(\$100 to \$499)
Billy Martin's Tavern
Daly & Associates
Dominion Power
E.A. Green & Associates
Flanagan's Irish Pub
Ireland's Four Provinces
Ireland's Four Courts
Irish Times Restaurant
Marsh USA, Inc.
McKeever's Pub
Nautilus Communications
Pat Troy's Restaurant & Pub
St. John's College High School
West*Group Properties

Founded in 1982, the Washington Regional Alcohol Program (WRAP) is an award-winning, public-private coalition formed to fight drunk driving, drugged driving and underage drinking in the Washington-metropolitan area. Through public education, innovative health education programs and advocacy, WRAP is credited with keeping the metro-Washington area's alcohol-related traffic deaths consistently lower than the national average. Area residents, however, may best know WRAP via the organization's popular free cab ride service for would-be drunk drivers, *SoberRide*.



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